



VISUAL ESTITRACK

EXTENDED PROFILE



OVERVIEW

Visual EstiTrack ERP is an on-premises shop management system that runs on all current Microsoft operating systems. Both single and mixed-mode manufacturing are supported. The system also includes barcode tracking, costing, scheduling, Gantt charts, a visual shop floor, material management, purchasing, shipping, and quality management.

A fully integrated and comprehensive accounting solution, Visual Books, is optionally available. Visual EstiTrack interfaces with the on-premises QuickBooks accounting solution.

Visual EstiTrack ERP's revolutionary Touch Scheduling Board allows managers and operators to communicate throughout their shop using touch screen monitors. The Touch Scheduling Board's drag-and-drop tools, automated scheduling, and real-time operations monitoring enable staff to easily view priorities, order statuses, and due dates.

Visual EstiTrack is an ideal fit for small and medium-sized job shop owners seeking comprehensive ERP functionality, affordable pricing, and speedy implementation. Henning Software products support multi-currency and multi-site operations.

FEATURE OVERVIEW



SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Visual EstiTrack
BUSINESS SECTORS	
DISTRIBUTION	×
GOVERNMENT & NPO	×
MANUFACTURING	✓
RETAIL	×
SERVICES	×
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	×
CONSTRUCTION	×
COSMETICS	×
ELECTRONICS	×
	×

ENERGY/POWER/UTILITIES	
ENGINEERING	✓
FASHION	✗
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✗
LOCAL GOVERNMENT	✗
MEDIA	✗
MEDICAL & HEALTHCARE	✗
METALWORKING	✓
OILFIELD	✗
PACKAGING	✗
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✗
PLASTICS & RUBBER	✓
PRINT & DESIGN	✗
RENTAL	✗
TELECOMMUNICATIONS	✗
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗

NONPROFIT	✗
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
	✓

ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✗
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✗
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	
PRICING	Not Available

SOFTWARE SCREENSHOTS

Job Estimating - [Number: MIKEPART P/N: 5190400]

General Information

Quote Number: **MIKEPART**

Quote Date: 03/03/2014

Quote Status: **Open**

Follow-Up Date: / /

Prepared By: **Setup Account**

Request Number:

Request Date: / /

Sent Date: / /

Last Updated: 03/17/2014

Engineer: ☐ Generic

Lead Time:

Quote Valid for: 30 Days Division:

Price Unit: **EACH** ☒ By Piece ☐ By Lot

Customer Information

Customer: **A1**

Contact: **PAUL WILLIAMS**

Delivery: **FOB** **HUDSON OH**

Ship Via: **CCX** Terms: **Net 30 Days**

Address: **AMERICAN AUTOMOTIVE**
555 Main Street
Hudson OH 44236

Quote and Run Quantities

	Quote Quantity	Setups	Run Quantity	EAU	Don't Print	Display
1	100	1.00	100		<input type="checkbox"/>	<input checked="" type="checkbox"/>
2	5,000	1.00	5,000		<input type="checkbox"/>	<input type="checkbox"/>
3	10,000	2.00	10,500		<input checked="" type="checkbox"/>	<input type="checkbox"/>
4					<input type="checkbox"/>	<input type="checkbox"/>
5					<input type="checkbox"/>	<input type="checkbox"/>
6					<input type="checkbox"/>	<input type="checkbox"/>
7					<input type="checkbox"/>	<input type="checkbox"/>
8					<input type="checkbox"/>	<input type="checkbox"/>
9					<input type="checkbox"/>	<input type="checkbox"/>
10					<input type="checkbox"/>	<input type="checkbox"/>

Part Definition

Part Number: **5190400**

Part Rev: **A**

Part Description: **PART DESCR**

Drawing No: 123541234 Rev:

Product Code: **Fabricated Parts**

F/G Inventory No: **MIKEPART**

Parent EM/Quote No:

Qty per Assembly: **Alloc**

Finished /EACH:

Installation No: ☐ Ship Separately

Part Weight UOM: **Pound** Linear UOM: **Inches**

Raw Mat'l Wgt UOM: **Pound** Qty UOM:

Operations

Op	Workcenter	SETUP			PRODUCTION					
		Hrs	Rate	Total	Gross	%	Net	Hrs/EACH	Rate	Cost/EACH
10	Sawing #1	2.00	25.00	50.00	60.00	85	51.00	0.01	50.00	0.9804
20	CNC50 Mill	4.00	50.00	200.00	12.00	100	12.00	0.08	50.00	4.1667
30	Inspection	0.00	25.00	0.00	0.00	100	0.00	0.00	25.00	0.0000

Total Setup: 250.00 Cost Per EACH: 5.1471

Total Manufacturing Costs

	100.000	5,000.000	10,500.000	0.000	0.000
Quantities to Run					
Setup	250.00	250.00	500.00		
In-house Operations	514.71	25,735.50	54,044.55	0.00	0.00
Subcontracting	0.00	0.00	0.00	0.00	0.00
Total Costs	764.71	25,985.50	54,544.55	0.00	0.00

Materials

B	Material Description	Shape	PO UOM	Quantity	Unit Cost	Total Cost	MU%	Total Price
	.512L14PLATE	PLATE	Pound	3260.16	2.00	6520.32	0%	6520.3200

Final Price Calculation Worksheet

Mat'l Rounding: ☒ Don't Round ☐ Round Up

Add: Default:

Update: Import:

Delete: B/FQ:

Copy: Create Jnv:

General Ledger Custom Report Writer

Search | **Report Definition** | Column Definitions | Row Definitions

GL Custom Report Definition

Report Code: **INCOME1** ☒ Use Name as Title

Report Name: **INCOME STATEMENT**

Report Type: **4 Columns - Portrait** ☐ Round to Nearest Dollar

Report Title: **INCOME STATEMENT**

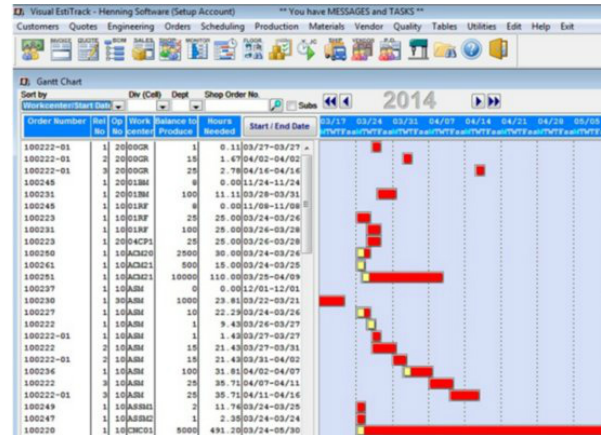
Criteria Defaults | Title Band | Header Band | Footer Band | Summary Band

Report Criteria Definition (Defaults values into the report criteria screen)

☐ Include Account Numbers ☐ Set Current Date
☐ Include Only Non-Zero Accounts ☐ Ending:
☐ Include Detail and Master Accounts Only ☐ Fiscal Year:
☐ Include Headers and Totals Only
☐ Include Sub-Account Balances
☐ Include Department/Division Detail

Division:
 Department: ☐ Include Division Only ☐ Include Department Only

Save Cancel Print Report



Customer Maintenance

Customer Code: **A1** | Type: **AA** | Name: **AMERICAN AUTOMOTIVE**

Mailing Address - Sold To: **555 MAIN STREET** | Phone: **215.422.1234**
102 Suite | Fax: **215.422.1111**

City: **HUDSON** | State/Prov: **OH** | Zip/Postal Code: **44236**

Country: **USA**

General Information

Status: **Active** | Credit Limit: **\$50,000.00** | Custom Form: **1000**

Payment Terms: **Net 30 Days** | Sales Target: **1000**

Product Code: **SALES** | Spec Group: **1000**

Acc/Rec GL No: **1200** | Vendor Code: **12345-AA**

Surcharge: **0.00** | Accounts Receivable: **99999999**

Mail Code/Territory: **East** | Currency: **USD**

Default Sales Representatives - Commission

Sales Rep 1: **JAMES BROWN** | Commission %: **15.00**

Sales Rep 2: **JAMES BROWN** | Commission %: **15.00**

Sales Tax Code 1: **SALES TAX** | Sales Tax Code 2: **SALES TAX**

Shipping: **Ship Via** **CCX** | Pack & Hold Location: **1000** | Default to Fill in Sales Order: **1000**

Default Terms: **1000** | Consignment Location: **MULCHES** | Days: **0**

☐ Bill Surcharges Separately | Ship Window: **3** | Late Allowance: **0**

Contacts

Primary Contact: **John Smith**

Automatic Email Distributions

Email Invoices to address: **bill@americanautomotive.com**

Email Advance Shipment Notifications to: **bill@americanautomotive.com**

Email Statements to address: **bill@americanautomotive.com**

Inventory Maintenance

General | Allocations | Heats/Warranties | Tooling/Class | Packaging | Locations | Lots | Journal | Net Changes | Routing | Revs

Inventory Definition

Inventory No: **.125RDCOIL** | Description: **.125RDCOIL**

Part No: **.125RDCOIL** | Rev: **1** | Division: **1** | Standard Cost/Lb: **0.0000**

Drawing No: **RAW STC** | Method: **FIFO** | Average Cost/Lb: **0.2211**

Inventory Type: **RAW STC** | Product Code: **1** | Dist. Code: **1** | Selling Price/Costs: **76.0700**

Stock Unit Type: **1** | Stock UOM: **Lb** | ☐ (Kit) Reduce components when Shipped

Linear UOM: **Inches** | Purchase UOM: **Lb** | ☐ Consume by Stock UOM

Status: **1** | ☐ Master - No | ☐ Do not auto reduce from job cards

Supplier

Code: **MET** | ☐ Non-stocked item

Source: **Buy** | ☐ Approved

Part Number: **500.000**

Reorder Level: **500.000**

Reorder Quantity: **100.000**

Lead Time (Days): **14**

Date Received: **08/18/2004**

Last Cost: **0.4000** | Qty Rec'd: **100**

Quantities

Pounds On-Hand: **344.065** | Bars On-Hand: **0.00**

Allocated: **72.500** | Allocated: **0.00**

Needed: **228.435** | Needed: **0.00**

On-Order: **0.000** | Pounds Used: **5.320**

Available to Ship: **344.065** | Available to Produce: **344.065**

Raw Material

Shape: **RD COIL** | Matl Type: **STEEL 12L14 100-150 HE** | Finish: **1000**

Diameter: **0.12500** | Tol: **+0.0000 / -0.0000**

Lbs/Ft: **0.04167**