



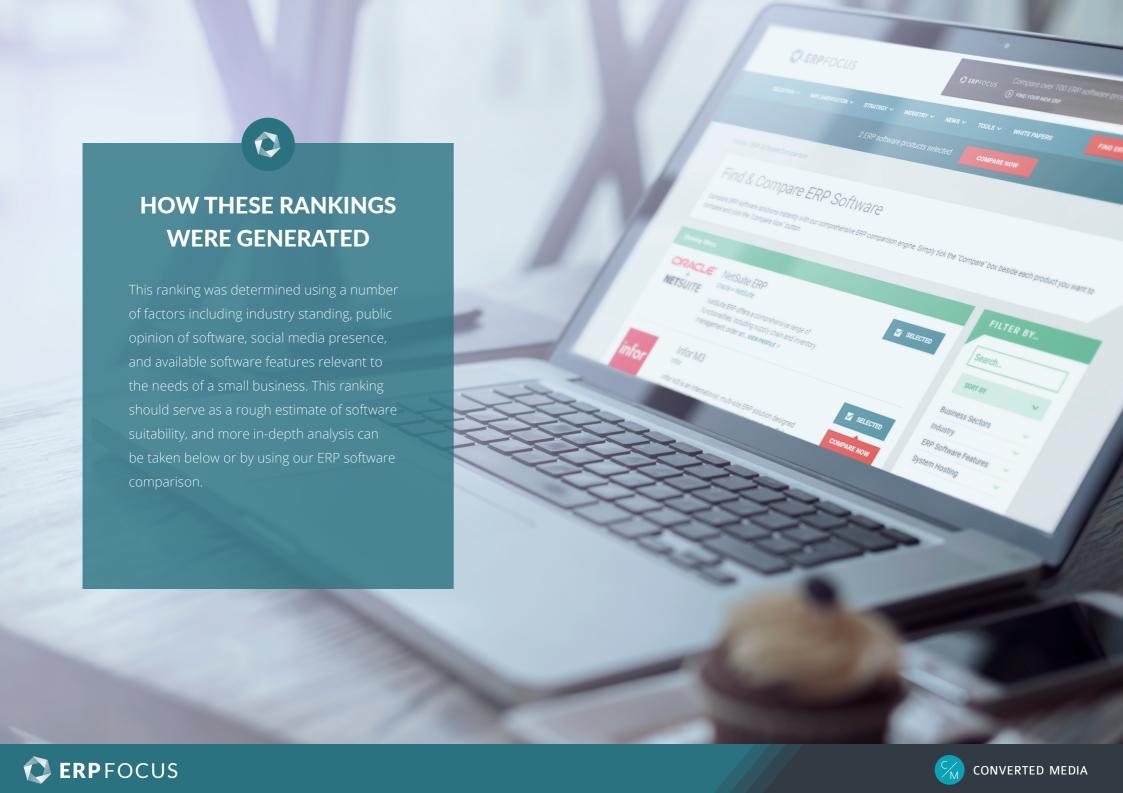




1	SAP	SAP ERP		6	UNIT4	Business World On!
2	Odoo	Odoo Enteprise		7	kpi.com	kpi.com
3	Netsuite	Netsuite ERP		8	ePROMIS	ePROMIS
4	Oracle	Oracle ERP		9	Deltek	Deltek Vision
5	Sage	Sage 300	_	10	Deskera	Deskera ERP

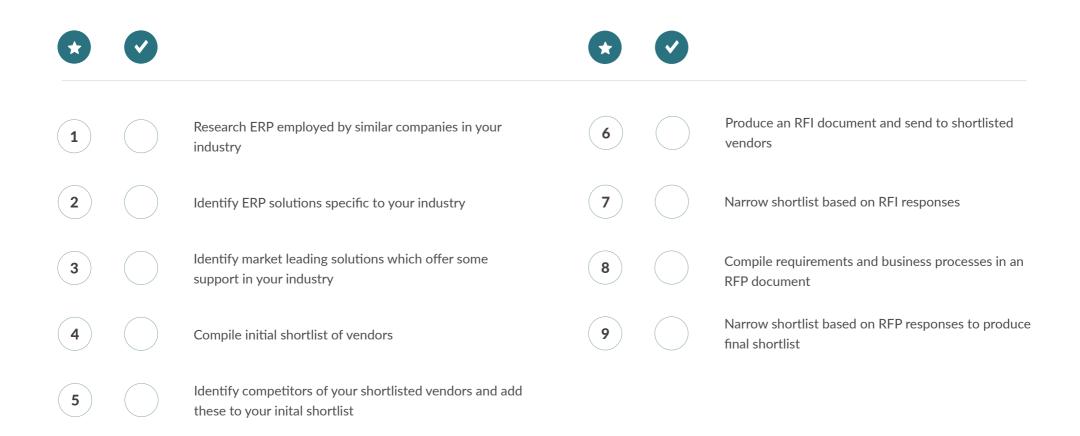






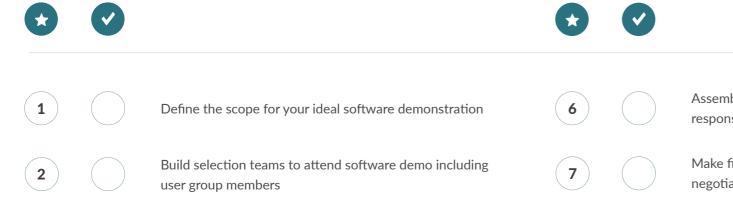


ERP VENDOR SHORTLIST CHECKLIST





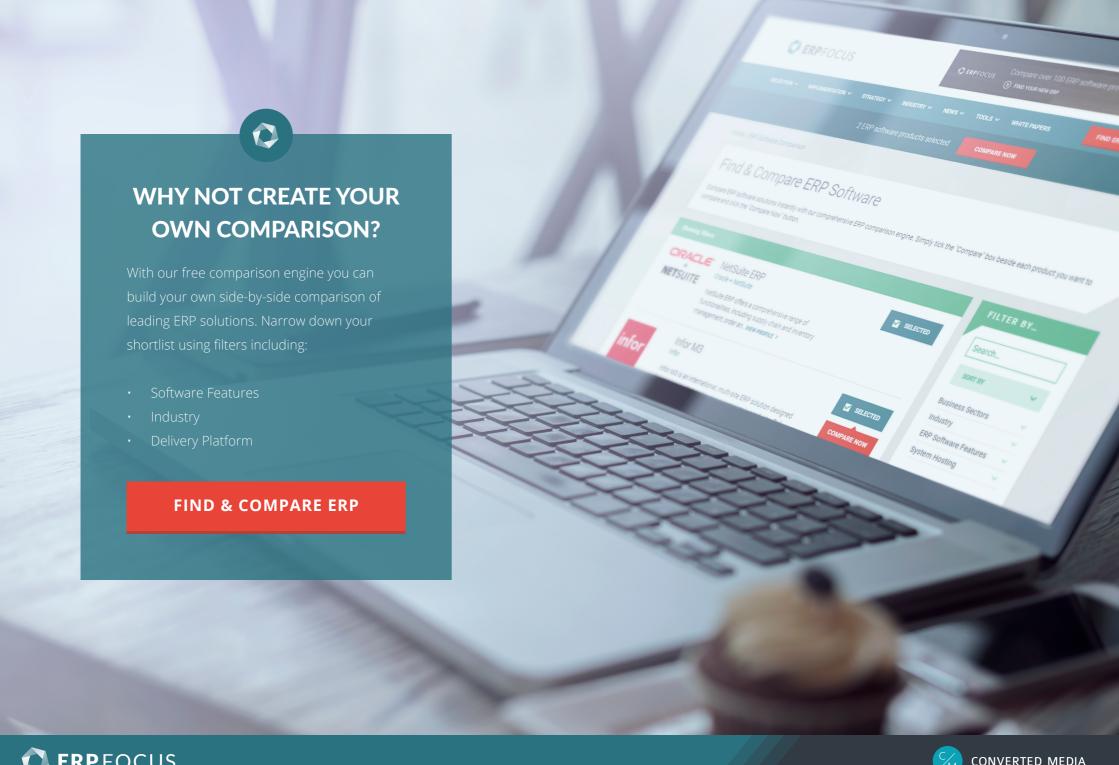
ERP VENDOR SELECTION CHECKLIST



- Book demonstrations with each vendor on your final shortlist

 Seek at least two to three references from each prospective vendor
- Produce an RFQ document and send to all vendors that were demoed

- Assemble selection committee to review all RFQ responses
- 7 Make final selection decision and proceed to contract negotiations
- 8 Agree terms of purchase and implementation with your chosen vendor
 - Deliver documentation including vendor commitments and contacts to the implementation team













	SAP	odoo	NETSUITE	ORACLE*
OVERVIEW			NETSOTIL	
PRODUCT NAME	SAP ERP	Odoo Enterprise	NetSuite ERP	Oracle ERP
BUSINESS SECTORS				
DISTRIBUTION	~	~	✓	✓
GOVERNMENT & NPO	×	~	✓	✓
MANUFACTURING	~	~	✓	✓
RETAIL	~	~	✓	✓
SERVICES	~	~	✓	✓
INDUSTRY				
AEROSPACE & DEFENSE	~	~	✓	✓
AUTOMOTIVE	~	~	~	✓
CHEMICAL	~	~	✓	✓

CONSTRUCTION	✓	~	✓	~
COSMETICS	✓	✓	~	✓
ELECTRONICS	✓	✓	~	✓
ENERGY/POWER/UTILITIES	~	✓	~	~
ENGINEERING	~	✓	~	~
FASHION	~	✓	~	~
FINANCIAL SERVICES	~	~	~	~
FOOD & BEVERAGE	~	✓	✓	✓
LOCAL GOVERNMENT	×	~	~	~
MEDIA	~	✓	~	~
MEDICAL & HEALTHCARE	×	~	~	✓
METALWORKING	~	~	~	✓
OILFIELD	×	~	~	~
PACKAGING	~	~	~	~

PAINT & ADHESIVES	~	✓	~	~
PHARMACEUTICAL	✓	✓	✓	✓
PLASTICS & RUBBER	✓	✓	✓	✓
PRINT & DESIGN	~	✓	~	~
RENTAL	×	✓	~	~
TELECOMMUNICATIONS	~	✓	~	~
WOODWORKING	~	✓	~	~
CANNABIS	×	×	×	×
ERP SOFTWARE FEATURES				
BILLING	~	✓	~	~
BUSINESS INTELLIGENCE/ANALYTICS	~	×	~	~
COSTING	~	✓	~	~
CRM	~	✓	~	~
CUSTOMER SERVICE	~	×	×	~

PRODUCT DESIGN	~	×	×	~
FINANCIALS & ACCOUNTING	✓	✓	✓	✓
HR	~	✓	~	✓
INVENTORY MANAGEMENT	~	✓	~	✓
ORDER MANAGEMENT	~	✓	~	✓
PLANNING & SCHEDULING	✓	✓	✓	✓
PROJECT MANAGEMENT	✓	✓	✓	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	✓	✓	~	✓
SALES	~	✓	~	✓
SHIPPING & DISTRIBUTION	✓	✓	~	✓
SUPPLY CHAIN MANAGEMENT	~	×	~	✓
WAREHOUSE MANAGEMENT	✓	~	×	✓
ASSET MANAGEMENT	~	×	~	~

DOCUMENT MANAGEMENT	~	×	×	✓
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✓	✓	×	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓	✓	✓	✓
SMALL BUSINESS (1-250 EMPLOYEES)	×	×	✓	✓
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✓	✓	✓	✓
MULTI CURRENCY	✓	✓	✓	✓
CUSTOMIZABLE	✓	~	✓	✓
MOBILE CAPABILITIES				
ANDROID APP	✓	✓	✓	✓
IOS APP	✓	×	✓	✓
WEB APP	✓	×	✓	✓
SYSTEM HOSTING				

CLOUD	×	×	~	~
INSTALLED ON PREMISE	~	~	×	✓
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME				
PRICING		€1,200/year for 1-5 users, then €140/year per additional user	\$1,188	\$1,200







OVERVIEW				
PRODUCT NAME	Sage 300cloud	Business World On!	kpi.com ERP	ePROMIS ERP
BUSINESS SECTORS				
DISTRIBUTION	✓	✓	~	~
GOVERNMENT & NPO	~	~	×	~
MANUFACTURING	~	~	~	~
RETAIL	~	~	~	~
SERVICES	~	✓	~	~
INDUSTRY				
AEROSPACE & DEFENSE	✓	✓	×	✓
AUTOMOTIVE	~	~	×	~
CHEMICAL	~	✓	×	~

CONSTRUCTION	✓	~	~	✓
COSMETICS	✓	✓	×	✓
ELECTRONICS	✓	~	×	✓
ENERGY/POWER/UTILITIES	✓	~	~	~
ENGINEERING	✓	✓	×	✓
FASHION	✓	✓	~	✓
FINANCIAL SERVICES	✓	✓	✓	✓
FOOD & BEVERAGE	✓	✓	×	✓
LOCAL GOVERNMENT	✓	✓	×	✓
MEDIA	✓	✓	~	✓
MEDICAL & HEALTHCARE	✓	✓	×	✓
METALWORKING	✓	✓	×	✓
OILFIELD	✓	✓	~	✓
PACKAGING	✓	~	×	×

PAINT & ADHESIVES	~	~	×	×
PHARMACEUTICAL	✓	~	×	✓
PLASTICS & RUBBER	✓	~	×	~
PRINT & DESIGN	✓	~	×	~
RENTAL	✓	~	×	✓
TELECOMMUNICATIONS	~	~	×	✓
WOODWORKING	~	~	×	~
CANNABIS	×	×	×	×
ERP SOFTWARE FEATURES				
BILLING	✓	~	~	✓
BUSINESS INTELLIGENCE/ANALYTICS	~	~	×	~
COSTING	~	~	~	~
CRM	~	×	~	~
CUSTOMER SERVICE	✓	×	~	✓

PRODUCT DESIGN	×	×	×	×
FINANCIALS & ACCOUNTING	~	✓	✓	✓
HR	×	✓	✓	✓
INVENTORY MANAGEMENT	✓	×	✓	✓
ORDER MANAGEMENT	✓	×	×	✓
PLANNING & SCHEDULING	✓	✓	✓	✓
PROJECT MANAGEMENT	~	✓	✓	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	×	×	×	✓
SALES	✓	×	✓	✓
SHIPPING & DISTRIBUTION	✓	×	×	✓
SUPPLY CHAIN MANAGEMENT	✓	✓	×	✓
WAREHOUSE MANAGEMENT	✓	×	~	✓
ASSET MANAGEMENT	×	✓	×	✓

DOCUMENT MANAGEMENT	✓	×	✓	✓
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✓	✓	×	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓	✓	✓	✓
SMALL BUSINESS (1-250 EMPLOYEES)	×	✓	✓	×
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✓	✓	~	~
MULTI CURRENCY	~	✓	✓	✓
CUSTOMIZABLE	✓	~	~	~
MOBILE CAPABILITIES				
ANDROID APP	✓	✓	~	~
OS APP	✓	✓	~	~
WEB APP	✓	~	×	~
SYSTEM HOSTING				

CLOUD	✓	✓	~	~
INSTALLED ON PREMISE	×	✓	×	✓
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME				3-6 Months
PRICING		Not Available	From \$299 Up to 2 Users	





OVERVIEW		
PRODUCT NAME	Deltek Vision	Deskera ERP
BUSINESS SECTORS		
DISTRIBUTION	×	✓
GOVERNMENT & NPO	×	×
MANUFACTURING	×	✓
RETAIL	×	✓
SERVICES	✓	✓
INDUSTRY		
AEROSPACE & DEFENSE	✓	✓
AUTOMOTIVE	✓	✓
CHEMICAL	✓	✓

✓	✓
✓	✓
✓	✓
✓	✓
✓	✓
✓	×
✓	✓
✓	✓
✓	✓
✓	✓
✓	✓

PAINT & ADHESIVES	✓	✓
PHARMACEUTICAL	✓	✓
PLASTICS & RUBBER	✓	✓
PRINT & DESIGN	✓	✓
RENTAL	✓	✓
TELECOMMUNICATIONS	✓	✓
WOODWORKING	✓	✓
CANNABIS	×	×
ERP SOFTWARE FEATURES		
BILLING	✓	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓	✓
COSTING	×	✓
CRM	✓	✓
CUSTOMER SERVICE	×	✓

PRODUCT DESIGN	×	×
FINANCIALS & ACCOUNTING	✓	~
HR	✓	~
INVENTORY MANAGEMENT	✓	~
ORDER MANAGEMENT	×	~
PLANNING & SCHEDULING	✓	~
PROJECT MANAGEMENT	✓	~
PURCHASING	×	✓
QUALITY CONTROL	×	~
SALES	✓	✓
SHIPPING & DISTRIBUTION	×	~
SUPPLY CHAIN MANAGEMENT	×	~
WAREHOUSE MANAGEMENT	×	~
ASSET MANAGEMENT	✓	~

DOCUMENT MANAGEMENT	✓	✓
CUSTOMER SUITABILITY		
ENTERPRISE (1000+ EMPLOYEES)	✓	×
MEDIUM SIZE (251-1000 EMPLOYEES)	✓	~
SMALL BUSINESS (1-250 EMPLOYEES)	×	~
ADDITIONAL PRODUCT INFO		
MULTI LANGUAGE	✓	✓
MULTI CURRENCY	✓	✓
CUSTOMIZABLE	✓	✓
MOBILE CAPABILITIES		
ANDROID APP	✓	✓
IOS APP	✓	✓
WEB APP	✓	✓
SYSTEM HOSTING		

CLOUD	×	~
INSTALLED ON PREMISE	✓	×
REVIEWS		
REVIEW SCORE		
OTHER INFORMATION		
IMPLEMENTATION TIMEFRAME		2 Weeks
PRICING	\$375	\$100 per user/month



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