ERP FOCUS

TOP 10 EDUCATION ERP SOFTWARE

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1	SAP	SAP ERP
2	Odoo	Odoo Enteprise
3	Netsuite	Netsuite ERP
4	Oracle	Oracle ERP
5	Sage	Sage 300
6	UNIT4	Business World On!
7	kpi.com	kpi.com
8	ePROMIS	ePROMIS
9	Deltek	Deltek Vision
10	Deskera	Deskera ERP

ERPFOCUS

CONVERTED MEDIA

HOW THESE RANKINGS WERE GENERATED

This ranking was determined using a number of factors including industry standing, public opinion of software, social media presence, and available software features relevant to the needs of a small business. This ranking should serve as a rough estimate of software suitability, and more in-depth analysis can be taken below or by using our ERP software comparison.

ERP VENDOR SHORTLIST CHECKLIST

★	✔		★	✔	
1	○	Research ERP employed by similar companies in your industry	6	○	Produce an RFI document and send to shortlisted vendors
2	○	Identify ERP solutions specific to your industry	7	○	Narrow shortlist based on RFI responses
3	○	Identify market leading solutions which offer some support in your industry	8	○	Compile requirements and business processes in an RFP document
4	○	Compile initial shortlist of vendors	9	○	Narrow shortlist based on RFP responses to produce final shortlist
5	○	Identify competitors of your shortlisted vendors and add these to your inital shortlist			

ERP VENDOR SELECTION CHECKLIST

★	✔		★	✔	
1	◯	Define the scope for your ideal software demonstration	6	◯	Assemble selection committee to review all RFQ responses
2	◯	Build selection teams to attend software demo including user group members	7	◯	Make final selection decision and proceed to contract negotiations
3	◯	Book demonstrations with each vendor on your final shortlist	8	◯	Agree terms of purchase and implementation with your chosen vendor
4	◯	Seek at least two to three references from each prospective vendor	9	◯	Deliver documentation including vendor commitments and contacts to the implementation team
5	◯	Produce an RFQ document and send to all vendors that were demoed			

WHY NOT CREATE YOUR OWN COMPARISON?

With our free comparison engine you can build your own side-by-side comparison of leading ERP solutions. Narrow down your shortlist using filters including:

- Software Features
- Industry
- Delivery Platform

FIND & COMPARE ERP

TOP 10 EDUCATION ERP SOFTWARE

	SAP	odoo	ORACLE + NETSUITE	ORACLE
OVERVIEW				
PRODUCT NAME	SAP ERP	Odoo Enterprise	NetSuite ERP	Oracle ERP
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✔	✔
GOVERNMENT & NPO	✘	✔	✔	✔
MANUFACTURING	✔	✔	✔	✔
RETAIL	✔	✔	✔	✔
SERVICES	✔	✔	✔	✔
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✔	✔
AUTOMOTIVE	✔	✔	✔	✔
CHEMICAL	✔	✔	✔	✔

Industry	Col 1	Col 2	Col 3	Col 4
CONSTRUCTION	✔	✔	✔	✔
COSMETICS	✔	✔	✔	✔
ELECTRONICS	✔	✔	✔	✔
ENERGY/POWER/UTILITIES	✔	✔	✔	✔
ENGINEERING	✔	✔	✔	✔
FASHION	✔	✔	✔	✔
FINANCIAL SERVICES	✔	✔	✔	✔
FOOD & BEVERAGE	✔	✔	✔	✔
LOCAL GOVERNMENT	✘	✔	✔	✔
MEDIA	✔	✔	✔	✔
MEDICAL & HEALTHCARE	✘	✔	✔	✔
METALWORKING	✔	✔	✔	✔
OILFIELD	✘	✔	✔	✔
PACKAGING	✔	✔	✔	✔

	Col 1	Col 2	Col 3	Col 4
PAINT & ADHESIVES	✔	✔	✔	✔
PHARMACEUTICAL	✔	✔	✔	✔
PLASTICS & RUBBER	✔	✔	✔	✔
PRINT & DESIGN	✔	✔	✔	✔
RENTAL	✘	✔	✔	✔
TELECOMMUNICATIONS	✔	✔	✔	✔
WOODWORKING	✔	✔	✔	✔
CANNABIS	✘	✘	✘	✘
ERP SOFTWARE FEATURES				
BILLING	✔	✔	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✔	✘	✔	✔
COSTING	✔	✔	✔	✔
CRM	✔	✔	✔	✔
CUSTOMER SERVICE	✔	✘	✘	✔

	Col 1	Col 2	Col 3	Col 4
PRODUCT DESIGN	✔	✘	✘	✔
FINANCIALS & ACCOUNTING	✔	✔	✔	✔
HR	✔	✔	✔	✔
INVENTORY MANAGEMENT	✔	✔	✔	✔
ORDER MANAGEMENT	✔	✔	✔	✔
PLANNING & SCHEDULING	✔	✔	✔	✔
PROJECT MANAGEMENT	✔	✔	✔	✔
PURCHASING	✔	✔	✔	✔
QUALITY CONTROL	✔	✔	✔	✔
SALES	✔	✔	✔	✔
SHIPPING & DISTRIBUTION	✔	✔	✔	✔
SUPPLY CHAIN MANAGEMENT	✔	✘	✔	✔
WAREHOUSE MANAGEMENT	✔	✔	✘	✔
ASSET MANAGEMENT	✔	✘	✔	✔

	Column 1	Column 2	Column 3	Column 4
DOCUMENT MANAGEMENT	✓	✗	✗	✓
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✓	✓	✗	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓	✓	✓	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✗	✗	✓	✓
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✓	✓	✓	✓
MULTI CURRENCY	✓	✓	✓	✓
CUSTOMIZABLE	✓	✓	✓	✓
MOBILE CAPABILITIES				
ANDROID APP	✓	✓	✓	✓
IOS APP	✓	✗	✓	✓
WEB APP	✓	✗	✓	✓
SYSTEM HOSTING				

	Col 1	Col 2	Col 3	Col 4
CLOUD	✖	✖	✔	✔
INSTALLED ON PREMISE	✔	✔	✖	✔
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME				
PRICING		€1,200/year for 1-5 users, then €140/year per additional user	$1,188	$1,200

	sage 300cloud	UNIT4	kpi.com	ePROMIS
OVERVIEW				
PRODUCT NAME	Sage 300cloud	Business World On!	kpi.com ERP	ePROMIS ERP
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✔	✔
GOVERNMENT & NPO	✔	✔	✘	✔
MANUFACTURING	✔	✔	✔	✔
RETAIL	✔	✔	✔	✔
SERVICES	✔	✔	✔	✔
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✘	✔
AUTOMOTIVE	✔	✔	✘	✔
CHEMICAL	✔	✔	✘	✔

Industry	Col1	Col2	Col3	Col4
CONSTRUCTION	✔	✔	✔	✔
COSMETICS	✔	✔	✘	✔
ELECTRONICS	✔	✔	✘	✔
ENERGY/POWER/UTILITIES	✔	✔	✔	✔
ENGINEERING	✔	✔	✘	✔
FASHION	✔	✔	✔	✔
FINANCIAL SERVICES	✔	✔	✔	✔
FOOD & BEVERAGE	✔	✔	✘	✔
LOCAL GOVERNMENT	✔	✔	✘	✔
MEDIA	✔	✔	✔	✔
MEDICAL & HEALTHCARE	✔	✔	✘	✔
METALWORKING	✔	✔	✘	✔
OILFIELD	✔	✔	✔	✔
PACKAGING	✔	✔	✘	✘

	Col 1	Col 2	Col 3	Col 4
PAINT & ADHESIVES	✓	✓	✗	✗
PHARMACEUTICAL	✓	✓	✗	✓
PLASTICS & RUBBER	✓	✓	✗	✓
PRINT & DESIGN	✓	✓	✗	✓
RENTAL	✓	✓	✗	✓
TELECOMMUNICATIONS	✓	✓	✗	✓
WOODWORKING	✓	✓	✗	✓
CANNABIS	✗	✗	✗	✗

ERP SOFTWARE FEATURES

	Col 1	Col 2	Col 3	Col 4
BILLING	✓	✓	✓	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓	✓	✗	✓
COSTING	✓	✓	✓	✓
CRM	✓	✗	✓	✓
CUSTOMER SERVICE	✓	✗	✓	✓

	Column 1	Column 2	Column 3	Column 4
PRODUCT DESIGN	✗	✗	✗	✗
FINANCIALS & ACCOUNTING	✓	✓	✓	✓
HR	✗	✓	✓	✓
INVENTORY MANAGEMENT	✓	✗	✓	✓
ORDER MANAGEMENT	✓	✗	✗	✓
PLANNING & SCHEDULING	✓	✓	✓	✓
PROJECT MANAGEMENT	✓	✓	✓	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	✗	✗	✗	✓
SALES	✓	✗	✓	✓
SHIPPING & DISTRIBUTION	✓	✗	✗	✓
SUPPLY CHAIN MANAGEMENT	✓	✓	✗	✓
WAREHOUSE MANAGEMENT	✓	✗	✓	✓
ASSET MANAGEMENT	✗	✓	✗	✓

	Col 1	Col 2	Col 3	Col 4
DOCUMENT MANAGEMENT	✔	✖	✔	✔
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✔	✔	✖	✔
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✖	✔	✔	✖
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✔	✔	✔	✔
MULTI CURRENCY	✔	✔	✔	✔
CUSTOMIZABLE	✔	✔	✔	✔
MOBILE CAPABILITIES				
ANDROID APP	✔	✔	✔	✔
IOS APP	✔	✔	✔	✔
WEB APP	✔	✔	✖	✔
SYSTEM HOSTING				

CLOUD	✔	✔	✔	✔
INSTALLED ON PREMISE	✘	✔	✘	✔
REVIEWS				
REVIEW SCORE				
OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME				3-6 Months
PRICING		Not Available	From $299 Up to 2 Users	

	Deltek Vision	Deskera ERP
OVERVIEW		
PRODUCT NAME	Deltek Vision	Deskera ERP
BUSINESS SECTORS		
DISTRIBUTION	✘	✔
GOVERNMENT & NPO	✘	✘
MANUFACTURING	✘	✔
RETAIL	✘	✔
SERVICES	✔	✔
INDUSTRY		
AEROSPACE & DEFENSE	✔	✔
AUTOMOTIVE	✔	✔
CHEMICAL	✔	✔

Industry		
CONSTRUCTION	✓	✓
COSMETICS	✓	✓
ELECTRONICS	✓	✓
ENERGY/POWER/UTILITIES	✓	✓
ENGINEERING	✓	✓
FASHION	✓	✓
FINANCIAL SERVICES	✓	✓
FOOD & BEVERAGE	✓	✓
LOCAL GOVERNMENT	✓	✗
MEDIA	✓	✓
MEDICAL & HEALTHCARE	✓	✓
METALWORKING	✓	✓
OILFIELD	✓	✓
PACKAGING	✓	✓

PAINT & ADHESIVES	✔	✔
PHARMACEUTICAL	✔	✔
PLASTICS & RUBBER	✔	✔
PRINT & DESIGN	✔	✔
RENTAL	✔	✔
TELECOMMUNICATIONS	✔	✔
WOODWORKING	✔	✔
CANNABIS	✖	✖
ERP SOFTWARE FEATURES		
BILLING	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✔	✔
COSTING	✖	✔
CRM	✔	✔
CUSTOMER SERVICE	✖	✔

	Column 1	Column 2
PRODUCT DESIGN	✗	✗
FINANCIALS & ACCOUNTING	✓	✓
HR	✓	✓
INVENTORY MANAGEMENT	✓	✓
ORDER MANAGEMENT	✗	✓
PLANNING & SCHEDULING	✓	✓
PROJECT MANAGEMENT	✓	✓
PURCHASING	✗	✓
QUALITY CONTROL	✗	✓
SALES	✓	✓
SHIPPING & DISTRIBUTION	✗	✓
SUPPLY CHAIN MANAGEMENT	✗	✓
WAREHOUSE MANAGEMENT	✗	✓
ASSET MANAGEMENT	✓	✓

DOCUMENT MANAGEMENT	✔	✔
CUSTOMER SUITABILITY		
ENTERPRISE (1000+ EMPLOYEES)	✔	✘
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✘	✔
ADDITIONAL PRODUCT INFO		
MULTI LANGUAGE	✔	✔
MULTI CURRENCY	✔	✔
CUSTOMIZABLE	✔	✔
MOBILE CAPABILITIES		
ANDROID APP	✔	✔
IOS APP	✔	✔
WEB APP	✔	✔
SYSTEM HOSTING		

CLOUD	✖	✔
INSTALLED ON PREMISE	✔	✖
REVIEWS		
REVIEW SCORE		
OTHER INFORMATION		
IMPLEMENTATION TIMEFRAME		2 Weeks
PRICING	$375	$100 per user/month

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