ERPFOCUS

SAP BUSINESS ONE

EXTENDED PROFILE

OVERVIEW

SAP Business One is an ERP that helps small and medium-sized businesses to manage business processes. The ERP software is a series of integrated modules that function to link once-isolated departments within an organization. This software is sold on its capacity to automate back office functions, particularly in financials and operations.

SAP Business One aims to allow professionals to access data silos that were once isolated, meaning that the business can work seamlessly without relying on competent communicative performance from employees. The ERP can integrate levels of a business vertically and horizontally. A vertical application of the software can integrate all areas of operation, from planning, through development, to manufacturing, marketing, and then sales.

The flexibility of SAP Business One and its customizability are thanks to its module structure - each module can be individually purchased and integrated into the whole. The methodology behind the software allows organizations to draw in business intelligence, CRM, and project planning to name just a few.

This Microsoft Windows-based ERP product can be delivered through the cloud or installed onsite onto the client-server. There is also functionality for users to work on mobile devices with the ERP. This function can be customized so that certain employees can only access certain modules.

ENHANCED FEATURES AND BENEFITS

- Financial management: Streamline financial operations and improve accuracy with real-time access to critical financial data. SAP Business One enables small businesses to manage cash flow, track budgets, and gain insights into financial performance with ease.
- Sales and customer management: Boost sales and enhance customer relationships with integrated CRM functionality. SAP Business One helps you manage the entire sales process and customer lifecycle more effectively, from initial contact to final sale and after-sales service.
- Inventory and distribution: Optimize inventory levels and reduce costs with precise tracking and control features. SAP Business One allows small businesses to manage stock movements, optimize

FEATURE OVERVIEW

warehouse operations, and deliver on-time orders to customers.

- Production and manufacturing: For small businesses with manufacturing needs, SAP Business One offers tools to manage production planning, resource allocation, and production scheduling, ensuring optimal use of resources and timely product delivery.
- Reporting and analytics: Gain a comprehensive business overview with powerful analytics and reporting capabilities. SAP Business One provides small businesses with the ability to generate detailed reports, analyze key performance indicators, and make informed decisions based on real-time data.
- Integration and scalability: SAP Business One is designed to integrate seamlessly with other SAP solutions and third-party applications, offering a flexible and scalable ERP system that evolves with your business needs.
- Mobile access: Stay connected with your business anytime, anywhere with mobile access to SAP Business One. This feature allows small business owners and employees to access key business information on the go, enhancing productivity and responsiveness.

SOFTWARE SPECIFICATION

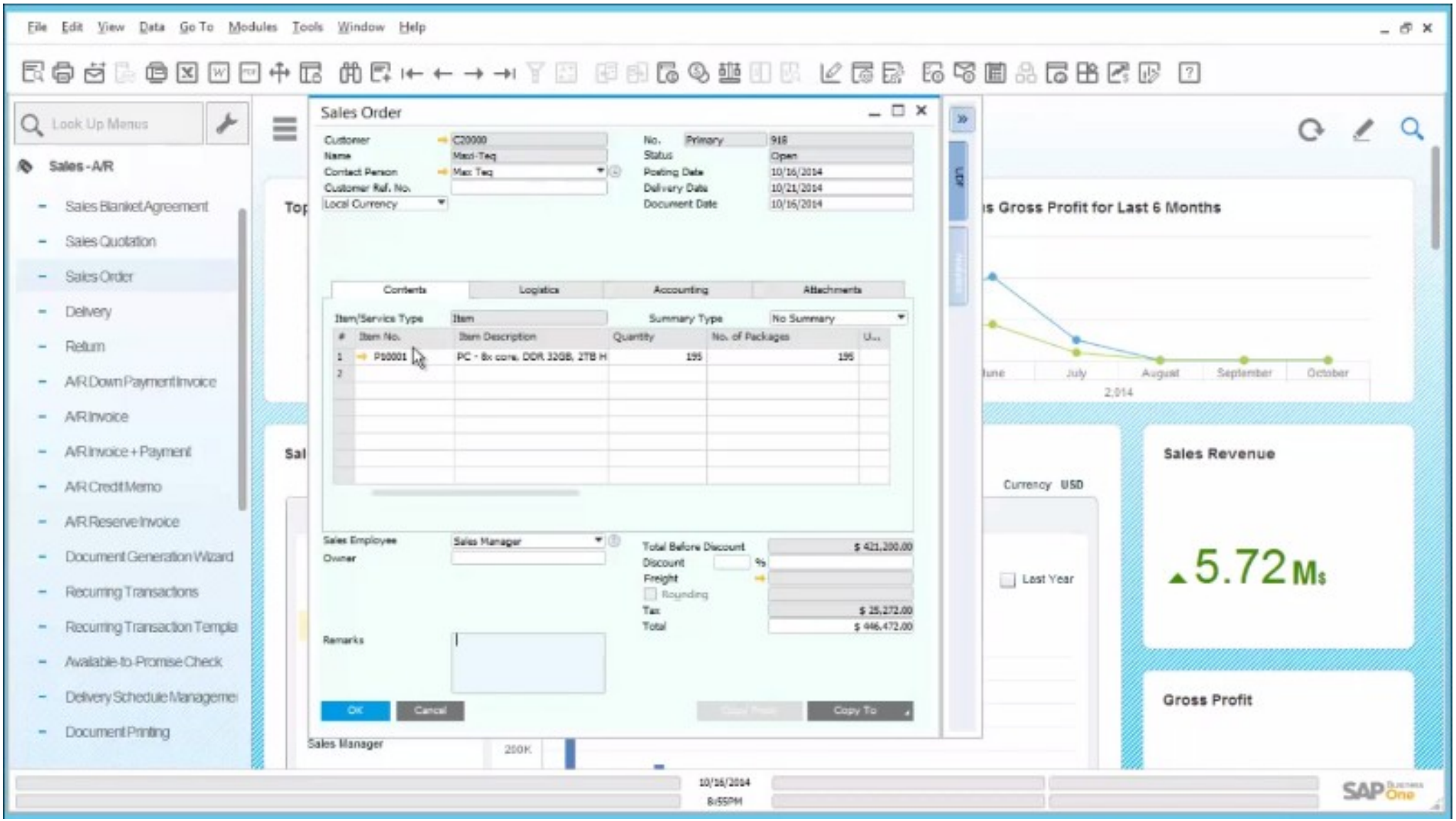
OVERVIEW	
PRODUCT NAME	SAP Business One
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	✗
MANUFACTURING	✓
RETAIL	✓
SERVICES	✓
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✓
CONSTRUCTION	✓
COSMETICS	✓
ELECTRONICS	✓
ENERGY/POWER/UTILITIES	✗

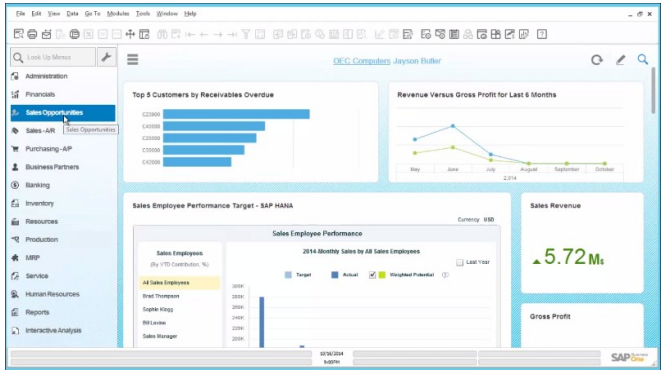
ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✓
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	✓
MEDIA	✗
MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✓
PACKAGING	✓
PAINT & ADHESIVES	✓
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✓
PRINT & DESIGN	✓
RENTAL	✗
TELECOMMUNICATIONS	✓
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗

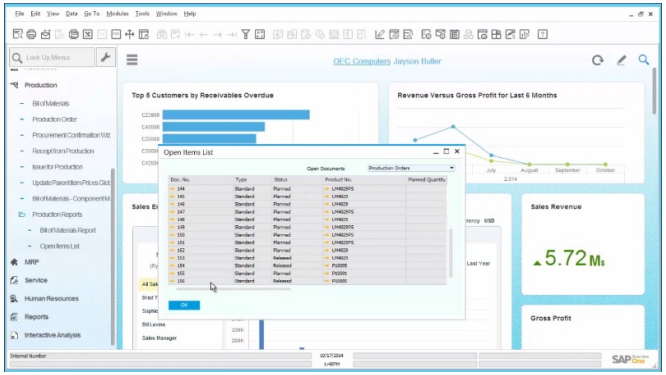
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✗
FINANCIALS & ACCOUNTING	✓
HR	✗
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✗
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
	✓

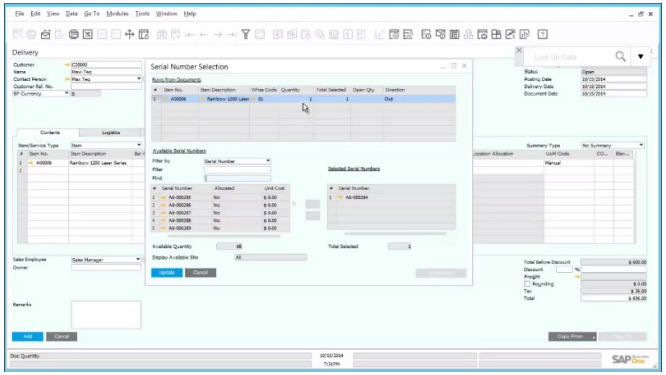
~~DOCUMENT MANAGEMENT~~	
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✓
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	
IMPLEMENTATION TIMEFRAME	2 to 8 weeks

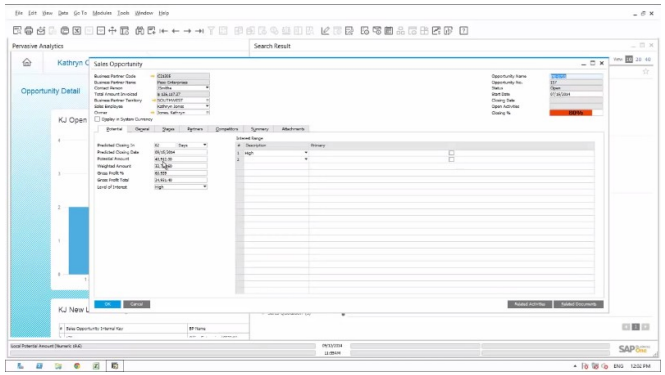
SOFTWARE SCREENSHOTS




Top 5 Customers by Receivables Overdue
Revenue Versus Gross Profit for Last 6 Months
Sales Employee Performance Target - SAP HANA
Sales Revenue
5.72M
Gross Profit


Open Items List
Top 5 Customers by Receivables Overdue
Revenue Versus Gross Profit for Last 6 Months
Sales Revenue
5.72M
Gross Profit


Serial Number Selection
Delivery


Sales Opportunity