

SALESORDER.COM

EXTENDED PROFILE



OVERVIEW

salesorder.com is a cloud-based inventory and order management solution designed specifically for distributors, wholesalers, and e-commerce businesses. Popular with companies looking to upgrade from QuickBooks or find a less-costly alternative to Netsuite, salesorder.com aims to provide an alternative to 'Frankenstein' inventory and order management software by providing a fully integrated solution with strong order management and accounting functionalities.

salesorder.com is designed to scale with your business, so offers tax-agnostic multi-currency accounting with real-time cash flow visibility. The software offers adaptable automated workflows for any order management model and is highly customizable - users can perform many adjustments with a single mouse click.

The CRM module with salesorder.com can be integrated with Gmail, Outlook and other IMAP-compatible email providers, whilst order management functionalities integrate with a wide range of online marketplaces, including Amazon, eBay, Etsy, Alibaba, and Walmart Marketplace.

salesorder.com is cloud-based, and so can be accessed on any device with an internet browser installed - though, for mobile access, iOS and Android tablets work best. Implementation typically takes four to five weeks, with training, customization, and implementation support services also offered.

SOFTWARE SPECIFICATION

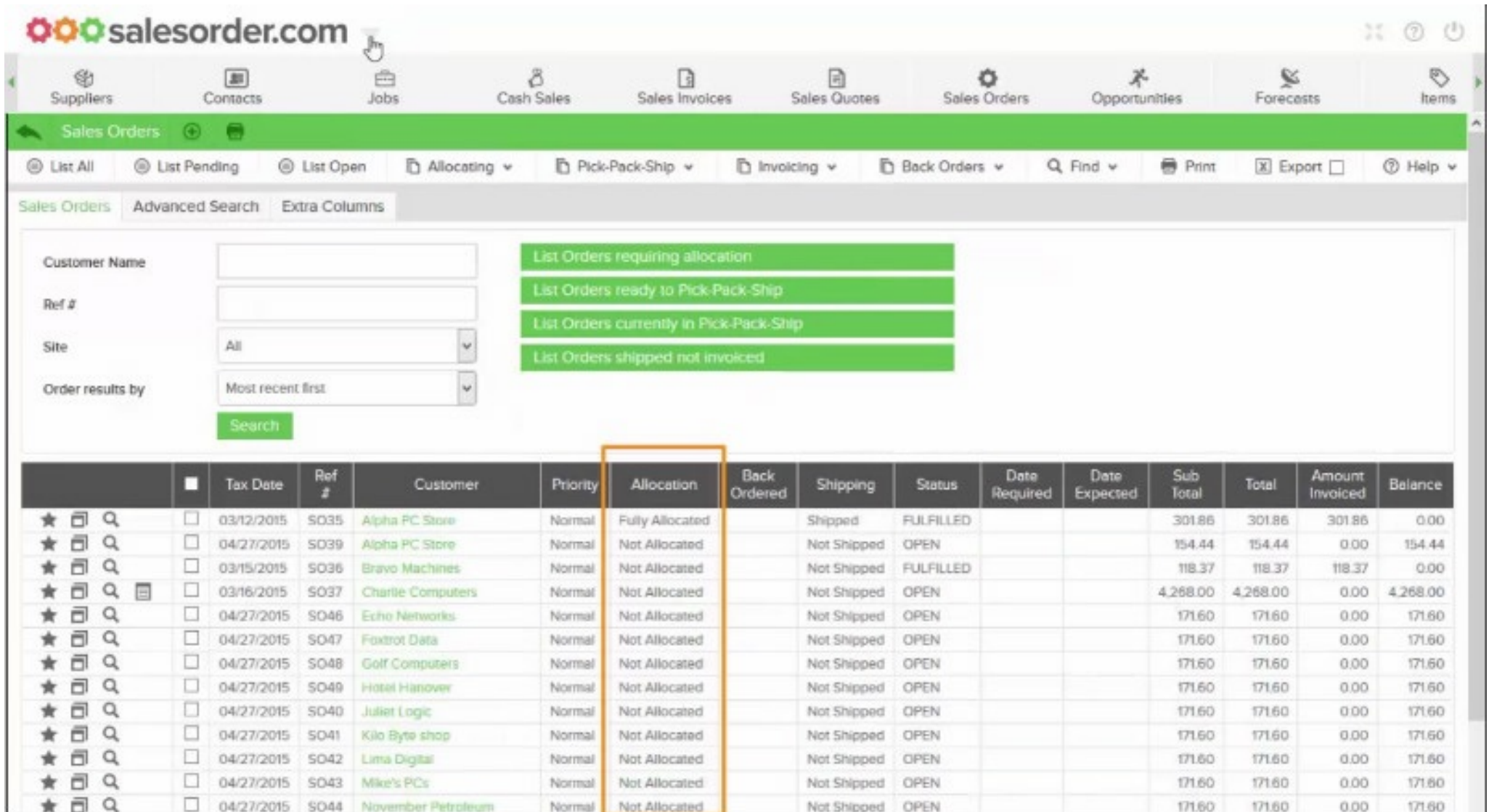
OVERVIEW	
PRODUCT NAME	salesorder.com
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	✗
MANUFACTURING	✓
RETAIL	✓
SERVICES	✓
INDUSTRY	
AEROSPACE & DEFENSE	✗
AUTOMOTIVE	✓
CHEMICAL	✗
CONSTRUCTION	✓
COSMETICS	✓
ELECTRONICS	✓
	✗

ENERGY/POWER/UTILITIES	
ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✗
LOCAL GOVERNMENT	✗
MEDIA	✗
MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✗
PACKAGING	✗
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✗
PLASTICS & RUBBER	✗
PRINT & DESIGN	✗
RENTAL	✓
TELECOMMUNICATIONS	✓
WOODWORKING	✗
CANNABIS	✗
EDUCATION	✗
NONPROFIT	

	X
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	X
CRM	✓
CUSTOMER SERVICE	X
PRODUCT DESIGN	X
FINANCIALS & ACCOUNTING	✓
HR	X
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	X
PROJECT MANAGEMENT	X
PURCHASING	✓
QUALITY CONTROL	X
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
	X

ASSET MANAGEMENT	
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✗
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✗
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✓
INSTALLED ON PREMISE	✗
FURTHER INFORMATION	
PRICING	~\$100 per user / month
IMPLEMENTATION TIMEFRAME	4-5 Weeks

SOFTWARE SCREENSHOTS



The screenshot displays the salesorder.com web application interface. The top navigation bar includes links for Suppliers, Contacts, Jobs, Cash Sales, Sales Invoices, Sales Quotes, Sales Orders (highlighted), Opportunities, Forecasts, and Items. Below this, a sub-navigation bar shows various order management actions like List All, List Pending, List Open, Allocating, Pick-Pack-Ship, Invoicing, Back Orders, Find, Print, Export, and Help. The main content area is titled 'Sales Orders' and features a search filter dropdown set to 'List Orders requiring allocation'. Other filters include Customer Name, Ref #, Site, and Order results by. A table of sales orders is displayed below, with columns for Tax Date, Ref #, Customer, Priority, Allocation, Back Ordered, Shipping, Status, Date Required, Date Expected, Sub Total, Total, Amount Invoiced, and Balance. The 'Allocation' column is highlighted with an orange box, showing 'Fully Allocated' for the first order and 'Not Allocated' for the rest.

		Tax Date	Ref #	Customer	Priority	Allocation	Back Ordered	Shipping	Status	Date Required	Date Expected	Sub Total	Total	Amount Invoiced	Balance
★	🔍	<input type="checkbox"/>	03/12/2015	SO35	Alpha PC Store	Normal	Fully Allocated		Shipped	FULFILLED		301.86	301.86	301.86	0.00
★	🔍	<input type="checkbox"/>	04/27/2015	SO39	Alpha PC Store	Normal	Not Allocated		Not Shipped	OPEN		154.44	154.44	0.00	154.44
★	🔍	<input type="checkbox"/>	03/15/2015	SO36	Bravo Machines	Normal	Not Allocated		Not Shipped	FULFILLED		118.37	118.37	118.37	0.00
★	🔍	<input type="checkbox"/>	03/16/2015	SO37	Charlie Computers	Normal	Not Allocated		Not Shipped	OPEN		4,268.00	4,268.00	0.00	4,268.00
★	🔍	<input type="checkbox"/>	04/27/2015	SO46	Echo Networks	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO47	Foxtrot Data	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO48	Golf Computers	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO49	Hotel Hanover	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO40	Juliet Logic	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO41	Kilo Byte shop	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO42	Lima Digital	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO43	Mike's PCs	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60
★	🔍	<input type="checkbox"/>	04/27/2015	SO44	November Petroleum	Normal	Not Allocated		Not Shipped	OPEN		171.60	171.60	0.00	171.60

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Suppliers Contacts Jobs Cash Sales Sales Invoices Sales Quotes Sales Orders Opportunities Forecasts Items

Ready to Pick Ready to Pack Ready to Ship Find Print Help

Orders being Picked [Print Pick List \(by Order\)](#) [Print Pick List \(by Item\)](#) [Confirm Picked](#)

Shipments Advanced Search Extra Columns

Order Ref #
Customer Name
Customer Ref #
Site: All

Search

	Date	Ref #	Customer	Order	Priority	Status
★	04/27/2016	SO4391	Alpha PC Store	SO439	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO440	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO441	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO442	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO443	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO444	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO445	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO446	Normal	BEING PICKED
★	04/27/2016	SO4391	Alpha PC Store	SO447	Normal	BEING PICKED

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Suppliers Contacts Jobs Cash Sales Sales Invoices Sales Quotes Sales Orders Opportunities Forecasts Items

Collapsed Sales Invoices

Customer Name
Ref #
Site: All
Order results by: [Print](#)

	Date	Ref #	Customer	Due Date	Status	Sub Total	Balance
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	54.44	54.44
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37
★	04/27/2016	SO4391	Alpha PC Store	05/03/2016	OPEN	18.37	18.37

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My Dashboard Calendar Find Memos Expenses Timesheets Cash Flow Leads Customers

Reports

- Accounting
 - Accounting
 - Customers
 - Sales Forecasting
- Sales
 - Sales Forecasting
 - Profitability by Item Summary
 - Profitability by Item Detail
 - Stock Status Summary
 - Stock Valuation Summary
 - Stock Valuation Detail
- Suppliers
 - Suppliers
 - Purchasing
 - Costs

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My Dashboard Calendar Find Memos Expenses Timesheets Cash Flow Leads Prospects Customers

My Dashboard

Sales by revenue, This Financial Year: (01/01/2017-12/31/2017) By week [Invoices,Cash Sales,Credit Notes]

Customer due invoices amount and aging summary

Customer	Balance	Amount Due	Current	1 to 30	31 to 60	61 to 90	Over 90
Ashtabula Print and Design	9.99	9.99	9.99	9.99	0.00	0.00	0.00
Americas Garden Inc B and B	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Americas Summer Co. Chamber of Commerce	124.80	124.80	124.80	0.00	0.00	0.00	0.00
Avalon Catering	880.99	880.99	658.00	222.99	0.00	0.00	0.00
Banco Cold Brew	7,481.85	7,481.85	6,752.30	729.35	0.00	0.00	0.00
Barn's Coffee & Tea	1,177.77	1,177.77	0.00	1,177.77	0.00	0.00	0.00