Software Directory

Manufacturing ERP

Your Reference Guide to Manufacturing ERP Available in the USA & Canada

2014







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EMPLOYEES 1500

3i Infotech

PRODUCT OVERVIEW

3i Infotech products focus on drivers of growth such as finance and accounting, sales and service, and manufacturing. These software products are designed for specific industries. For instance, within the Asset and Wealth Management sector, the company offers a portfolio management system (C-Matis), a mutual funds management system (MFund), and a stock broking system tailored to Western Europe (Flagship). Its integrated PREMIA software suite is specific to the Insurance vertical, offering general insurance, collaboration, and brokerage services. In Banking, the company's Kastie software suite provides tools for asset liability management, risk and treasury management, and an integrated factoring software package designed for the North American market.

3i Infotech also offers application specific solutions including Application Development and Maintenance, Business Intelligence (BI) and Enterprise Applications. Within BI and Enterprise Applications, the company offers a suite of integrated tools for analytics, data warehousing, and enterprise performance management.

3i Infotech differentiates itself through the use of "solution accelerators," applications it has developed for use on a smaller scale and that can be implemented with fewer modifications to code or functionality. When deploying a solution accelerator, the company first undertakes a requirements gathering and analysis phase, which results in the delivery of a step by step approach similar in nature to a "water fall" style project management plan. One example of a solution accelerator is the Financial KPI Dashboard, consisting of a dashboard, reporting modules and other components for monitoring financial data.

The company's wide range of ERP software solutions allows it to target many verticals as well as Banking, Asset and Wealth Management, and Insurance. Other verticals include Energy and Utilities, Healthcare, Manufacturing, Retail and Distribution.

Users of 3i Infotech ERP software include Smartesting, Rathbone Investment Management, and Generali International.

PRODUCT GROUP

Orion Advantage

Designed to help Small and Medium Businesses (SMBs) slash costs, speed time-to-market, and optimize resource utilization, ORION™ Advantage is a ready-to-deploy, single-window, micro-vertical-specific ERP solution.

Orion Lite

A fully integrated multi-user, multi-currency enterprise solution, ORION™ LITE empowers Small to Medium Businesses (SMBs) with tools that maximize ROI and minimize turnaround time.

Orion Enterprise

A dynamic enterprise resource planning solution that allows organizations to smoothly integrate disparate teams, functions, processes and systems.





abas-USA Inc 21240 Ridge Top Circle Suite 100 Sterling VA 20166 United States

WEBSITE

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EMPLOYEES 2700

YEAR ESTABLISHED 1980

abas-USA

PRODUCT OVERVIEW

Abas-USA Inc. develops and markets customizable ERP software and complementary IT services for small to midsized businesses. The company's product line is compatible with different OS environments; including Windows, Linux and Unix based systems and supports 28 languages within its base installation. Abas-USA's ERP software is also sold at a price specific to each client, and can include annual software upgrades as part of the package.

Abas ERP is designed predominantly for the manufacturing and distribution sectors. The company uses what it describes as a "Flexible User Interface (FO)" to help clients integrate ERP solutions in a shorter time frame by applying pre-engineered software applications to a given task. This is designed to allow clients to work within a consistent user interface across hardware platforms so users will see the same screen structure, data fields, and context sensitive help menus for all job functions. Abas ERP integrates with external IT systems and applications e.g. CRM, electronic data interchange and sales information systems.

Within manufacturing, the company has experience in Automotive, Electrical Engineering, and the Textile industry. Within distribution it has clients in catering products, media and medical equipment amongst others.

Users of Abas ERP software include Infinity Fasteners, Computrol, and Pyper.

PRODUCT GROUP

abas ERP

For your benefit: the quick ERP implementation, the excellent price/performance ratio, investment security, user friendliness, flexibility, internationality and customer satisfaction are convincing arguments in favor of abas ERP.





Abbasoft Technologies Inc 23161 Mill Creek Drive Suite 360 Laguna Hills CA 92653 United States

WEBSITE

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Abbasoft

PRODUCT OVERVIEW

Abbasoft Technologies, Inc. provides ERP Software for small-to-medium business markets; primarily suppliers and distributors in the promotional products industry, but also job shop manufacturers.

Abbasoft develops modules and customizations for SAP Business One – a supply chain product designed to streamline project workflow – as well as its own suite, NetPartner/WebPartner; a browser-based manufacturing and distribution system that combines order configuration, catalogue presentation and e-commerce over the internet.

In 1997, Abbasoft released one of the first fully-integrated internet-based ERP and e-commerce systems – with modules including Order Entry, Order Configurator, Vendor Purchasing, Job Costing, Capacity Planning Work Flow and Marketing – at a price point targeted towards small-to-medium sized businesses. Current functionality includes real time order entry, hand-held support for Advanced Bin Logic (ABL) and both CyberCash and VeriSign integration.

In 2004, the company became a channel partner of SAP and extended SAP's Business One solution to the promotional products industry.

Abbasoft reiterated its industry focus at a trade show in August 2009, stating that its ERP solution – and its partnership with SAP – was geared towards an underserved market: "Suppliers and distributors were surprised to see a software solution that could eliminate so many of their problems. Some were even more surprised because they had no idea SAP had a solution specifically for promotional products."

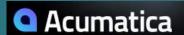
Now focused solely on customizing SAP Business One, Abbasoft aims to build the largest inventory of extensions specifically designed for its target market.

PRODUCT GROUP

Abbasoft NetPartner

With all departments using this system, everyone is always up to date, and prepared for the next steps. Your operations will run more quickly and smoothly, creating a higher baseline of efficiency even within a multi-plant, multi-warehouse environment.





Acumatica 3 Bethesda Metro Center Suite 700 Bethesda MD 20814 United States

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Acumatica

PRODUCT OVERVIEW

Acumatica develops cloud-based ERP software designed to help mid-sized organizations implement ERP cloud computing without losing customization, management control, and security options.

Acumatica's ERP products are the Acumatica Financial Suite, the Distribution Management Suite, and the Acumatica Customer Management Suite. Acumatica also offers integrated tools for content management and data security, webbased reporting tools to manage business data, tools to customize Acumatica in client environments, and development tools to create additional ERP and CRM applications. The Financial Suite includes modules for general ledger, accounts payable and receivable, and an employee portal. Distribution Management includes purchasing, ordering, and inventory tracking modules. Customer Management Suite includes modules for customer data tracking e.g. contacts, leads, emails, and marketing campaign data.

Acumatica's cloud ERP solutions incorporate dashboards, integrated document management, reporting tools, centralized security, and customization tools and can be purchased with externally managed hardware, software, and support services. Acumatica's ERP solutions are sold with a perpetual license or as a SaaS option.

Acumatica's cloud ERP solutions are targeted at many industries, but are focused mainly on the following industry sectors: Wholesale Distribution, Software and Technology, Not for Profits, Services, Manufacturing, and Retail Services. For manufacturers, Acumatica offers tools to track initial client contacts, order fulfillment, and invoicing. For Retailers, they offer real-time order tracking, inventory, and products by location.

Users of Acumatica ERP include Kido, KTL Solutions, and KFC/Pizza Hut.

PRODUCT GROUP

Acumatica

Acumatica is the first cloud ERP provider to give customers advanced financial features as well as their choice of deployment and licensing model. Using Acumatica, clients can access their business applications and documents from anywhere.





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CONTACT

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YEAR ESTABLISHED 1981

AddonSoftware

PRODUCT OVERVIEW

AddonSoftware's flagship product, also named AddonSoftware, is a customizable, modular business solution categorized into four distinct bundles: Cloud Services, General Accounting (Accounts Payable and Accounts Receivable modules), Distribution (Inventory Control, Purchase Order Processing, Sales Order Processing and Sales Analysis modules, as well as the General Accounting bundle) and Manufacturing (Bill of Materials, Shop Floor Control and Material Requirement Planning modules, as well as both General Accounting and Distribution bundles).

AddonSoftware can be deployed centrally or distributed on fat or thin clients, Linux or Windows; on Linux, Unix, Citrix or Windows servers. A Cloud Service deployment option is also available using Amazon's EC2 infrastructure – a configuration designed to reduce time-to-benefit and reduce the cost of deployment, usage and ownership.

The company states that its ERP systems are OS-independent, preserve customizations across updates or fresh installs of the base product and feature utility applications including Robust Document Output (preview, archive, print, e-mail, fax, or convert to PDF or ASCII text format any generated). AddonSoftware also enables access to application source code to facilitate customization efforts and bring about the benefits of a commercial open source framework.

In March 2012, an AddonSoftware update introduced a range of new ERP software features including: a Barista-aware BASIS IDE Dialog Wizard; DocOut object for integration of custom BBj code to the DocOut subsystem; and a graphical front end to the AIUW for upgrading existing AddonSoftware installations.

Current AddonSoftware users include set-up box and custom corrugate manufacturer Northwest Paper Box and Tukwila, Washington-based display, fabric and shelter producer Rainier Industries, Ltd.

PRODUCT GROUP

AddonSoftware

Our go-to-market strategy provides our partners with a core set of accounting, distribution, and manufacturing building blocks; our developer partners then tailor the solution to meet the exacting business requirements of their customers.





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WEBSITE

www.blinfo.com

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YEAR ESTABLISHED 1976

B&L Information Systems

PRODUCT OVERVIEW

B&L Information systems provide metal casting specific ERP software to the foundry and die casting industries.

The latest version of B&L ERP software - Odyssey 4.5 - provides the following modules; Integration, job cost, scheduling, inventory control, shop floor manager, scrap control, metal certifications, business intelligence, supplier portal, purchased castings, maintenance management, financials, surcharges, pattern/die management.

Odyssey 4.5 metal casting ERP software is available under two licensing models – Traditional, and SaaS /Cloud. The Traditional license offers a perpetual pricing model with a five user minimum and base ERP system included. A yearly maintenance rate is charged as part of this licensing plan. The SaaS pricing model includes updates and backups in return for the monthly fee.

Users of B&L Information Systems Odyssey 4.5 include aluminum, brass & bronze foundry Cast Technologies Inc., steel foundry Columbus Castings and aluminum and magnesium custom die castings company Spartan Light Metal Products.

PRODUCT GROUP

Odyssey 4.5

Addresses the need many metalcasters face--for industry-specific, ERP software with a low capital outlay. Odyssey provides the industry with a proven metalcasting-specific ERP software system over the internet of hosted on their own servers.





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BatchMaster

PRODUCT OVERVIEW

BatchMaster state that their ERP software is designed to lower production costs and improve customer service by enabling users to implement accurate inventory keeping, lot traceability and recall, regulatory compliance and just-in-time manufacturing processes.

Batchmaster's flagship product, BatchMaster ERP, is a PC-based modular ERP software suite suitable for most companies in SICs 2001-2099 and 2801-2899. The program is designed to manage operational information concerning ingredients, throughput, performance and timing. It comes in two editions – Business Essentials and Advanced Management – and can be integrated with accountancy software including QuickBooks Pro, QuickBooks Premier and QuickBooks Enterprise.

The system's functional modules include: Manufacturing, Production, Quality, Warehouse, Sales, Purchase, Inventory & Production Control, Production & Materials Planning, R&D Product Development, Lot-Traceability and Total Compliance Management.

Batchmaster software can also be deployed as a customized add-on for existing business software platforms: BatchMaster Manufacturing for SAP B1 – built within SAP Business One and sharing a single interface – securely integrates data between BatchMaster's Formula, Laboratory, Costing and Production modules and SAP Business One's Inventory, Sales, and Purchase modules, while BatchMaster Manufacturing for Microsoft Dynamics GP combines data between BatchMaster's Formula, Laboratory, Costing, and Production modules and Microsoft Dynamics GP's Inventory, Sales and Purchase modules.

Users of BatchMaster ERP include polyurethane coating company Madison Chemicals, gelatin capsule shell manufacturer Medi-Caps, Ltd. and Arizona-based custom formulations producer CoValence.

PRODUCT GROUP

BatchMaster

BatchMaster ERP is your path to delivering quality, profitable finished products to your Customers on time – through collaboration, increased efficiency and greater visibility into all your processes and operations.





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ANNUAL REVENUE \$409m

CDC Software

PRODUCT GROUP

Empower ERP

Provides essential planning elements designed to help you achieve your cost, delivery and quality goals and develop a competitive advantage when manufacturing in China, Hong Kong and the Asia-Pacific region.

Enterprise Content Management

Equips you to take control of your information, whether it's stored electronically or on paper. We have solutions that give you real power over data, so you can enhance customer service and achieve your goals.

Envision X ERP

A scalable state-of-the-art trading and accounting software package. With Envision X, you can automate a wide range of business processes such as sales, purchasing, inventory and accounting. It is highly scalable, and it can grow as your needs grow.

EPM Business Intelligence

A suite of practical, out-of-the-box solutions tailored for your specific industry. Delivered in individual modules, EPM leverages existing enterprise data by improving visibility into your key business operations.

ERP Financial Management

Enhance your financial transparency and compliance with a single, centralized financial data warehouse; integrated reporting, planning, budgeting and forecasting; and integrated GL analysis.

Ross ERP

CDC's modular approach to ERP provides fast implementations in high-impact areas, with the freedom to add additional modules as your company grows and evolves.

Ross ERP in the Cloud

The same perfect fit functionality of Ross ERP in a cloud-based solution. CDC Software's Ross in the Cloud ERP solution reduces your upfront and overall investment – with the same power and security of our on-premise Ross ERP solution.





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YEAR ESTABLISHED

CGS

PRODUCT OVERVIEW

CGS ERP software BlueCherry is targeted to businesses in the Apparel, Footwear and Accessories (AFA) Industry.

CGS ERP systems utilize a Microsoft® Office®-like user interface - Word, Excel and Outlook modeled software components are designed to give familiarity to the user. BlueCherry® is built using Microsoft.NET framework and Microsoft Silverlight® - 32 or 64-bit are supported. Modules included in CGS ERP software include demand management, source & manufacturing, distribution & compliance, and financials & business intelligence. Users of the software have the ability to customize dashboards, personalize reports and create navigation favorites. The software provides updates to the user through on-screen alerts, e-mail notices and PDA alerts. Administrators can tightly control access to data down to the field level allowing security access to be defined on a user-level.

BlueCherry® Rapid Project Methodology (RPM) is designed to reduce implementation time, ERP costs and risks during on-site ERP installation. An alternative license of the CGS ERP software is BlueCherry® On Demand. Designed for small businesses, the CGS ERP system is available over the internet with a 99.99% uptime guarantee and a lower upfront investment.

CGS BlueCherry® ERP software is developed in a multi-tier architecture. This structure separates the user interface, business logic and data tiers, allowing CGS ERP software to be scaled, upgraded and maintained with no disruptions to business processes. The ERP software is also designed in a modular fashion, allowing the purchase and implementation of different sets of modules according to business needs.

Users of CGS ERP software include the American apparel and accessory retailer Vineyard Vines and luxury lifestyle clothing and accessories retailer Tommy Bahama.

PRODUCT GROUP

BlueCherry

Built specifically to address the needs of the Fashion, Apparel, Footwear and sewn goods industry, BlueCherry delivers unparalleled features to streamline operations, reduce costs and better integrate your entire supply chain.





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ANNUAL REVENUE \$180m

YEAR ESTABLISHED 1968

Cincom

PRODUCT OVERVIEW

Cincom Total ERP is targeted to manufacturing companies primarily in the aerospace and defense industries.

The company attempts to mold their software to fit the IT infrastructure of their clients. They also work to ensure software is deployed as quickly as possible which can lead to a higher return on investment for its clients.

Cincom aim to offer simplicity in all aspects of its business from the methodology it uses to understand their clients' businesses, to implementing their systems and to providing easy to use systems to their clients' employees.

Cincom Total ERP is a front-to- back end solution that aims to increase manufacturers productivity and collaboration. Functionality includes quality management, regulation and government compliance, product lifecycle management, project supply chain, service management, performance management, and knowledge enablement..

Users of Cincom Total ERP include many well-known global manufacturing companies such as Ericsson/Nokia, Goodrich and Magellan Aerospace Corp.

PRODUCT GROUP

Cincom Total

Cincom Total gives manufacturers the flexibility they need to manage complexity and be successful today. It is built with Microsoft Dynamics® AX to meet enterprise-level challenges of wide-scale manufacturing ERP deployments and is powerful enough to take on the most complex supply-chain, logistics, manufacturing, fulfillment and service needs. Yet the familiar interface minimizes training and assures adoption.





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Computer Insights

PRODUCT OVERVIEW

Computer Insights Inc. provides ERP software for the fastener industry in the company's Business Edge 2.0 software package.

Computer Insight ERP software provides a user interface tabulated dashboard system built around structures found in modern web-browsers. Users can customize the interface through adding tasks to their favorities for fast access. The ERP software has a number of features designed for the fastener industry - these include one-click excel inventory export, customer details including last purchase date, price and quantity, and stock control. Accessing and invoicing are also linked with courier tracking for efficient order processing and completion.

Business Edge 2.0 is supported on Windows, Linux and Mac OS with updates and release notes provided regularly.

Users of computer insights' Business Edge ERP software include A & A Bolt & Supply Company, Chicago Nut & Bolt, Inc and Jenson Fasteners Inc.

PRODUCT GROUP

Business Edge 2.0

We developed The BUSINESS EDGE strictly for the Fastener Industry. All of our software development and marketing efforts for the past 16 years have been directed at Fastener Companies.





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YEAR ESTABLISHED 1992

COSS Systems

PRODUCT OVERVIEW

COSS Systems' range of manufacturing software is tailored for small to mid-sized companies, primarily in make-to-order, make-to-stock, job shop, mixed mode, product and custom manufacturing industries: current COSS clients operate in sectors ranging from aerospace and defense, automotive, machine building and machine shops to metal fabrication, printing, wood working and tool and die.

In 2009, COSS launched its first fully-integrated enterprise software suite in the form of COSSERP. Designed for SMB manufacturers, the program aims to combine the company's manufacturing solution (COSS Manufacturing) with accounting software (primarily Microsoft Dynamics Great Plains but also ACCPAC Advantage, ACCPAC Pro Series and both Sage and Intuit accountancy suites).

Built on the .NET framework, COSSERP aims to retain the functionality of its forerunner, COSS 5.8, while introducing new features including an integrated menu structure with a single log in, advanced reporting, a built-in ad hoc report writer, a custom-built executive dashboard, web-based tools and analytical applications.

Specific COSSERP functionality includes: data capture and transfer between shop floor and internal payroll modules; a General Ledger interface between the manufacturing WIP reporting and the accounting GL; support for costing at weighted average, standard and last cost received in purchasing; and true costing scenarios as a result of wage verification by employees performing job updates.

COSS claims that its ERP systems are designed to trace and eliminate inefficiencies in small to mid-sized manufacturing operations, integrate production functions to improve scheduling and provide extensive data collection and reporting modules for decision-makers.

Users of COSSERP range in size from \$2m to \$100m in sales, and currently include heat treatment and advanced surface technologies company Exactatherm, Ltd. and Woodstock, Ontario-based custom packaging provider Sertapak.

PRODUCT GROUP

COSSERP

COSSERP includes tools for quoting, estimating, configuration, bill of materials preparation, process planning, work orders, job costing, scheduling, data-collection, warehousing, and inventory management.





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YEAR ESTABLISHED 1978

CRC Information Systems

PRODUCT OVERVIEW

CRC Information Systems ERP provides fully-integrated turnkey ERP solutions to the printing and graphic arts industry. The company states that it aims to develop integrated ERP solutions in order to effect positive change in clients' sales generation, profitability and visibility.

CRC's systems are aimed towards providing end-to-end solutions for industry-specific processes, including estimation, inventory, production, accounting, browser-based CRM, e-commerce and data visualization.

More than 6,000 customers – concentrated largely in the United States, Canada and the Caribbean – use CRC's ERP products, and collectively cover industries including label manufacturing, digital and textile printing and flexible packaging.

In March 2009, CRC launched its latest product, Nucleus. Acting as the core module of CRC's existing ERP products, Nucleus is designed to add management reporting, accounting tools, drag-and-drop production scheduling, inventory management and an e-commerce suite to CRC's established range of ERP functions.

At the Spring 2011 CRC User Group Conference a number of updates were unveiled for Nucleus, including full integration with FedEx Manager and UPS World Ship, a commission hierarchy function (allowing varied commission levels according to customer, finished item, product line, industry and sales rep) and real-time, PA DSS-certified credit card authorizations for order entry, invoicing and e-commerce applications.

As a member of the Microsoft Developer Network (MSDN), CRC ERP products are fully compatible with Windows platforms up to and including Windows 7.

Users of CRC ERP include custom fibre graphics producer FiberLok, Sarasota-based commercial screen printing company Sun Screenprinting and public sector-focused print solutions provider Lockwood Company.

PRODUCT GROUP

CRC

CRC provides complete business management software solutions (MIS/ERP) designed specifically for the print and graphic arts industry. Our solution connects prepress, production, and business management processes together a fully-integrated solution.





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WEBSITE

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CSB System

PRODUCT OVERVIEW

CSB-system provides ERP software for the food, chemical, pharmaceuticals and retail industries. Food industry-specific ERP software is provided for bread & bakery, delicatessen, fish, meat, beverage, dairy and confectionery industries.

CSB-system ERP software provides the following modules: master data, procurement, inventory, production, sales, requirements, traceability, QM and LIMS.

The master data ERP module provides mapping of item units under one system number, management of internal and external addresses, industry specific consideration, mapping of all contracts and agreements and maintenance.

The procurement ERP module provides planning modules for orders, a Vendor Valuation System, Integrated Producer Settlement System and invoice control.

The inventory ERP module features stocks on hand, inventory management, batch traceability, stocktaking (mobile and stationary) and minimum sell-by date check.

The production and sales ERP modules allow for transparent creation of BOMs, integrated cost unit accounting, active sales promotions, accounting, evaluation and planning modules.

WM and LIMS ERP modules offer standardized organization of QM with integration of ISO22000, ISO 22005, DIN EN ISO 9001:2008, SQF, IFS, GLP, SDF, BRC, HACCP and other standards.

CBS-systems also offer M-ERP® software which provides mobile access to ERP systems. Features of this software include: no additional software on end devices, configurable masks, customizable applications and evaluations, automatic updates and online connection at any location worldwide.

Users of CSB System include LilyDale Inc., GVS, and MultiForsa.

PRODUCT GROUP

CSB-System

In close cooperation with you, we define the specific requirements of your industry, analyze your business processes and develop a tailored IT solution concept which combines software, consulting and hardware.





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WEBSITE

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YEAR ESTABLISHED 1996

Cubicorp

PRODUCT OVERVIEW

Cubicorp - based in Fort Lauderdale, Florida - provides manufacturers with ERP in the form of the company's Cubic ERP software. This software has been designed for manufacturers in Engineer-to-Order (ETO), Make-to-Order (MTO), Configure-to-Order (CTO) and Make-to-Stock (MTS) industries.

Cubic ERP provides manufacturers with modules in project management, engineering data management,, customer service management, production management, financial management and materials management -including material requirements planning, procurement management and inventory management.

Also available within Cubic ERP is the ERP Extended Tool Set which brings further functionality with Microsoft Project 2000 integration, an embedded document manager, CAD and PLM integration and business to business integration.

PRODUCT GROUP

Cubic ERP

Cubic ERP is a totally integrated enterprise resource planning system that enables manufacturers to increase production efficiency, reduce lead times, improve customer service and reduce costs across all operational areas of the enterprise.





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YEAR ESTABLISHED 1981

Datacor

PRODUCT OVERVIEW

Datacor ERP software is targeted towards global organizations of all sizes, specifically in the process manufacturing and chemical distribution industries. The ERP software starts with a base feature set which can be expanded with customizable features dependent on the client's needs. Datacor's solutions are engineered for clients with two key performance indicators in mind -- profitability and market penetration.

The company develops and markets Chempax and Promax-ERP integrated ERP solutions. Chempax has been developed specifically for process manufacturers and chemical distributors and is designed to help companies achieve greater understanding and control of data flow within their business and between themselves and their clients and suppliers. Chempax features a "dashboard" view incorporating common applications such as email, instant messaging, and databases. Promax-ERP is targeted at food and beverage manufacturers, offering resource and inventory management, product life cycle tracking, compliance tools, and features to ensure recipes are transferred from lab to manufacturing to distribution.

Datacor ERP users include Tannin Corporation, Heatbath Corporation, and Lintech International.

PRODUCT GROUP

Datacor Chempax

Chempax is the only ERP solution developed specifically for Process Manufacturers and Chemical Distributors. Our software products include the most industry comprehensive features in the market today.

Datacor Promax-ERP

Promax-ERP enables cGMP efficiency by linking recipe formulization, inventory and expiration date management, FDA compliance, and traceable supply chain management into one comprehensive operation.





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YEAR ESTABLISHED 1992

DBA Manufacturing

PRODUCT OVERVIEW

DBA states that its founding principle was to produce ERP software packages tailored to the needs of small manufacturers. Its first generation product, the original DBA Manufacturing (now named DBA Classic), sold more than 7,000 units based on the company's promise to "develop common sense software and sell it directly to end users for a reasonable price".

In 2004, DBA relocated to Austin, Texas and launched DBA Manufacturing Next-Generation, which introduced a new design and technology platform as well as the built-in, Oracle-related Firebird relational SQL database. The suite, as such, requires efficient networks with high-capacity switches, network cards and appropriate cabling.

DBA Manufacturing Next-Generation's entry-level price point covers modules including: Inventory (tracking, unit costs, pricing); Bill of Materials (component notes, cost roll-up, multiple revisions); Sales Orders (mass price update, third party billing, order acknowledgement); Material Requirements Planning (job days calculator, dispatch report, overlap scheduling); Jobs (labor tracking, job tracking, subcontract services); Purchasing (supplier/manufacturer cross-references, PO forms, serial number designation); and General Ledger (accounts receivable/payable, banking, financial transfer).

DBA's ERP solutions are designed for self-implementation – including a "step-by-step series of sequential tasks and video training courses" – and their sales model is based on self-help evaluation tools, single package pricing and a 180-day return policy.

The company's current range of clients includes truck body producer Cadet Manufacturing, Inc., automotive flexible heating technology company Check Corporation and Medina, Washington-based food and beverage specialists Conifer, Inc.

PRODUCT GROUP

DBA Next-Generation

With DBA all functions, including accounting, are processed within a single, integrated system. You therefore get the benefits of ERP software, but without the high cost and complexity.





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WEBSITE

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YEAR ESTABLISHED 1995

Deacom

PRODUCT OVERVIEW

Deacom ERP solutions are provided exclusively to the process manufacturing industry - including adhesive & sealants, ink & coatings, chemical, cosmetic, food, beverage, nutraceutical and pharmaceutical companies. The ERP software provided by Deacom is targeted at manufacturers with annual revenues of \$20m - \$1b.

Deacom ERP software provides multi-facility MRP, multi-company balancing, foreign currency conversions, pharmaceutical validation and strict lot tracking. The software system is available by web access and mobile access. Modules of Deacom ERP software include accounting, sales, purchasing, formula, management, CRM, BI, inventory, production, POS system, warehouse management system, labor tracking and regulatory/environmental reporting.

The company was awarded the 2012 Bronze award in the Enterprise product of the Year category at the Best in Biz Awards for the Deacom ERP system.

Deacom ERP has been implemented by over 100 companies across the process manufacturing industries, Deacom ERP users include inorganic chemical manufacturers ASHTA Chemicals, Licorice manufacturer Lucky Country and organic medical nutrition company Nature's One.

PRODUCT GROUP

Deacom ERP

Streamline manufacturing business processes and maximize productivity and profitability with DEACOM ERP System Solutions.





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ECi Software Solutions

PRODUCT OVERVIEW

ECi Software Solutions flagship program, ECi M1, is an ERP solution aimed at small-to-medium manufacturers – including job shops, custom/mixed mode manufacturers and make-to-order manufacturers – operating in industry sectors ranging from aerospace, automotive and fabricated metal products to electronics, machinery, welding and woodworking. Its modules, designed to provide integration and automation, focus on management tasks for areas including job management, scheduling and system security.

Further modules can be added to focus M1 on areas including financial management (accounts payable/receivable, general ledger, payroll), sales management (estimating, quoting, PoS), relationship management (call and lead) and product and supply chain management (bill of materials, product configurator, RFQ).

Developed to run on Microsoft SQL Server and Windows XP/7/2003/2008, M1 can also be integrated with email and document tools, and in January 2012 ECi announced a partnership with Global Software Inc. that enabled M1 customers to use live financial data with drill-down capability to the lowest level of detail.

Users of ECi M1 include more than 5,100 dealers and distributors in more than 20 countries – including signage manufacturer May Advertising, Minnesota-based fluid power and control systems company JEM Technical and advertising gift supplier Listawood Promotional Products.

PRODUCT GROUP

ECi M1

An enterprise resource planning (ERP) solution, providing total integration and automation from quoting through invoicing. We designed it for small-to-medium manufacturers like you - we help you improve processes to save time, resources and money.





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YEAR ESTABLISHED 1989



EFI

PRODUCT OVERVIEW

Electronics for Imaging Inc. (EFI) ERP products provide print management solutions for the worldwide printing and packaging industry.

EFI Monarch™ provides automated print production and management solutions for large, single and multi-plant printing operations. The ERP system supports Multi-company, Multi-Division, Multi-Language and Multi-Currency. Scalable to 5,000 users, Monarch EFI ERP software is targeted at a wide range of printing work types including web, sheet, screen, inkjet, digital, and flexographic.

EFI Monarch ERP provides JDF-certified integration with many of the industry's suppliers of pre-press, press and finishing equipment. The ERP software also provides the following modules: estimating, quoting, job tracking, inventory, planning, dynamic scheduling, production forms, data collection, machine interface, job costing, invoicing, receivables, payables, GL & financials, business analysis, radio inventory, mailing, fulfillment and reporting.

As part of the EFI Monarch ERP package, support and development for the software is provided by an 800 line staffed by industry and software experts.

For the packaging industry, EFI provides EFI Radius ERP software with an average lifecycle of 10-15 years and has implemented hundreds of successful ERP systems for global and niche packaging providers. Modules of the ERP system include: production, shipping, costing, financials, order management, estimating, CRM, purchasing & inventory management, scheduling and tooling library.

Users of EFI ERP products include paperboard packaging manufacturers Impressions Incorporated, food, pharmaceutical and industry packaging providers Deluxe Packages.

PRODUCT GROUP

EFI Radius

Offers packaging companies the capabilities of a world class ERP system, while fitting the unique business processes of packaging operations producing labels, folding cartons and extruded materials.

EFI Monarch

A flexible, powerful, intelligent, and automated print production and management solution for large, single and multiplant operations handling everything from basic jobs to the most complex projects.

EFI Pace

This browser-based, scalable and customizable print management system streamlines operations, reduces costs and provides the info you need to win business and deliver quality customer service.

EFI PrintSmith

A scalable solution to replace manual and paper-based processes, capture and view key business information and manage business processes for small commercial print shops and copy centers.



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ANNUAL REVENUE \$384m

YEAR ESTABLISHED 1972

Epicor

PRODUCT OVERVIEW

Epicor Software Corporation ERP software delivers solutions to the manufacturing, distribution, retail and services industry.

For the manufacturing industry, Epicor provides ERP solutions for manufacturing processes including scheduling, production, financials and more. Crucial requirements of a variety of manufacturers such as configure-to-order and make-to-stock are all managed within the software system. The ERP software also includes CRM, BI and e-commerce capabilities which may not be found in traditional ERP software packages.

The vital order-to-delivery process carried out by distributors is key to the ERP software offered for this industry. The software includes modules which facilitate distributor processes such as supply chain management and supply chain execution. Epicor ERP also provides software solutions for the retail industry - including apparel footware, discount and general merchandise - and services industry - with solutions for bid management and project accounting.

Users of Epicor ERP include food manufacturer Giles Foods, medical component manufacturer & distributor Industrial Specialties Manufacturing (ISM) and General Motors supplier Lakeside Plastics.

PRODUCT GROUP

Epicor ERP

Epicor is designed for the way people work today, is built for business, yet is ready for change. Epicor is a single end-to-end software solution for business.





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YEAR ESTABLISHED





erpfocus.com

Exact

PRODUCT OVERVIEW

Exact is a global software company that develops and delivers industry-specific Enterprise Resource Planning (ERP) software solutions to help small and medium-sized businesses improve their manufacturing processes and run their businesses more efficiently. Four of the primary verticals served include electronics manufacturers, capital equipment manufacturers, medical device manufacturers and food processing manufacturers.

Exact deliver ERP software through their MAX ERP software systems which offer an end-to-end ERP solution for manufacturers. Exact MAX ERP covers a wide range of functionality from compliance, to quality control and workflow.

Exact's solutions support all major business processes such a production, logistics, finance & administration, HR, sales and marketing. In addition to providing software solutions, Exact also offers a number of services including support, consultancy and training.

Clients of Exact who have implemented Exact MAX ERP include designers, manufacturers and providers of electronic monitoring equipment Secure Care Products, manufacturers of heat shrink tubing and balloons used in the medical industry Advanced Polymers, and custom display and industrial computer integration firm Systel.

PRODUCT GROUP

Exact Globe

Exact Globe structures your business processes on a single platform, consolidating information flows for greater efficiency. The solution integrates a broad range of administrative processes, such as finance, sales and service.

Exact JobBOSS

Exact JobBOSS job shop software has led the field for decades because it's built around the needs of the user, striking the right balance between superior technology and practical affordability.

Exact Macola Distribution Pro

Macola Distribution Pro is the ERP solution for companies that need easy-to-use distribution, manufacturing and inventory capabilities integrated with business management and financial software.

Exact Macola ES

Exact Macola ES includes applications that manage accounting, distribution and manufacturing activities, workflow, documents, human resources, CRM and exception management that unify the entire enterprise.

Exact Macola Manufacturing Pro

With its modular approach, users can start with basic work order processing and continue on to the full shop-floor control, without having to upgrade or change their software application.

Exact Synergy

Our solution ensures that all information about your clients, finance and workforce is located in one central place, and that everyone can work with the same up-to-date data.



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YEAR ESTABLISHED 1983

Expandable Software

PRODUCT OVERVIEW

Expandable Software, Inc. ERP suites are designed to enable fast-growing companies to maintain visibility and control of manufacturing operations.

Expandable's flagship ERP solution, also named Expandable, is a fully-integrated software suite targeted towards providing scalable front and back office applications for growing manufacturing companies: Expandable states that its program's "unique deployment model" neutralizes ERP implementation issues (namely high set-up costs) faced by most growing manufacturers.

Built on the Microsoft SQL Server platform with a view to assuring trouble-free implementation, long-term usability and economical maintenance, Expandable can be deployed as a traditional on-site installation or over the web in the on-demand, software as a service (SaaS) model (the latter option branded as Expandable On Demand).

Expandable ERP features six main modules including Manufacturing Management (MRP, shop routing, e-purchase requisitions), Accounting and Finance (accounts payable/receivable, general ledger, GL consolidation), Enterprise Reporting (Crystal Reports, Financial Reporting with BizNet, audit trails), Sales, Marketing and Support (CRM integration, EDI, e-sales), Engineering and BOM Management (PLM interface, product data control, engineering BoMs) and Productivity Tools (RF data collection, shipping interface, bar coding).

Expandabl ERP users vary from start-ups to mid-market companies generating close to a billion dollars in annual revenue. Its current range of users includes RF medical technology developer Thermage, computer producer Comark Corp. and San Jose-based test, repair and inspection equipment manufacturer Photon Dynamics.

PRODUCT GROUP

Expandable Software

Expandable software description coming soon.





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Glovia

PRODUCT OVERVIEW

Glovia's main ERP solution, Glovia G2, was first released in 1990 as Xerox Chess, and has since maintained its technological basis of a single integrated real-time data schema on a single code set in order to simplify the process of migrating to newer releases.

G2's modules are broadly divided into 10 management categories: Product (engineering, estimating, configurator); Manufacturing (MPS, MRP, Seiban); Financial (general ledger, fixed assets, billing); Customer (bid process management, sales orders, customer portal); Supplier (quotes, orders, releasing); Projects (PRP, accounting); Service (repair, installation, eService); Supply Chain (factory planning, DRP, forecasting); Connectivity & Intelligence (XML, E-RMS, EDI); and Tools & Technologies (SOA, SQL, mobile).

The suite's current build, launched in October 2009, is deployed on-site, while hosted and SaaS variations are branded as glovia OD and glovia OM respectively. Other modifications unveiled in 2009 include global standards compliance (SOX and J-SOX), expanded security manager functions, Rich Internet applications and Salesforce CRM integration.

In 2000 Glovia became a wholly-owned subsidiary of Tokyo-based multinational Fujitsu – the world's third largest IT services provider – and it describes its ownership as a key factor in the development of its ERP solutions: Glovia software is backed by Fujitsu R&D, and is now implemented in more than 50 Fujitsu subsidiaries worldwide.

Glovia International, Inc.'s ERP software users operate more than 1,000 manufacturing sites worldwide, with customers including the likes of Canon, Caterpillar and Dell.

PRODUCT GROUP

Glovia G2

Glovia is a proven, comprehensive, integrated, and flexible solution that world class manufacturers use to manage their operations — from product design, sales and procurement, to production, order management and post-sale service.





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HarrisData

PRODUCT OVERVIEW

HarrisData ERP software is categorized into four main suites: HarrisData Manufacturing, HarrisData Distribution, HarrisData Financials and HarrisData HRIS.

HarrisData Manufacturing features modules including Production Management (Kanban replenishment, cradle to grave lot/serial number tracking), Cost Management (multiple cost sets, standard cost generation, projected margins), Manufacturing Planning (MPS, MRP, CRP) and MES (shop floor scheduling, online dispatch, time and attendance), while HarrisData Distribution's modules include Order Management (pricing, payment, invoicing), Purchasing Management (vendor profiles, receipt control, blanket orders), Inventory Management (FIFO, LIFO, WIP) and EDI (purchase order, ship notice, order status).

HarrisData Financials is a multi-currency suite made up of modules including General Ledger, Accounts Payable, Accounts Receivable and Fixed Assets (depreciation flexibility, what-if projections, regulatory compliance) and HarrisData HRIS features functionality in Payroll, Human Resources (employee life-cycle, applicant tracking, benefits administration) and Time and Attendance (clock in/out, expenses, productivity management).

The company's software also supports complete order-to-cash credit card automation and security (PCI) via CDI SnapPay; a third-party application featuring CC authentication, automated reauthorization and PCI DSS compliancy.

HarrisData states that its "Omni" license gives customers unlimited users and five years of free support and maintenance (with a 10 percent annual maintenance rate thereafter), and claims that its customers – 80 percent of whom run the most current version of HarrisData ERP software – frequently see a first or second year return on investment.

PRODUCT GROUP

HarrisData ERP

From basic Accounting and Payroll/Human Resources (HRIS) solutions to Order Entry, Purchasing, Inventory, and Manufacturing functions, HarrisData software offers a modular, integrated solution to your information management needs.





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YEAR ESTABLISHED 1985

Horizon Software

PRODUCT OVERVIEW

Horizon Software, Inc. ERP suites are tailored to provide small to mid-sized growing companies in supply chain and manufacturing environments with enterprise-wide integrated manufacturing solutions and accounting software.

Horizon ERP solutions have been installed in more than 150 North American sites since 1998, most often for workorder driven, job shop and contract manufacturers in complex, electronic and medical equipment manufacturing industries.

Horizon's software suites utilize client/server technology through Microsoft Access and Visual Basic in order to enable integration with Microsoft Office, CRM and third party solutions via flexible open architecture. The company's primary ERP solution, MRP Plus, traces its origins back to 1991 when Horizon became a dealer of the PRO:MAN manufacturing software package: they later purchased complete development rights and in 1997 rewrote the program to incorporate Windows-compatible manufacturing methodology and computer technology.

MRP Plus is bundled with 23 core modules – from Inventory, Purchasing, Manufacturing and Shop Floor to Customer Service, Invoicing, Sales Analysis and Finance – designed to provide functional software applications for make-to-order (job shop) and make-to-stock manufacturing environments.

The MRP Plus program is a closed-loop, net change manufacturing software system that enables inventory and operation planning through open order tracking, parts allocation and catalogue status visibility. It is compatible with third-party software including Word and Excel; can support multiple locations in a thin client environment locally and via internet; and is delivered through a one-time license fee based on the number of concurrent users.

Horizon also offers MRP Plus in an SBE edition: packaged to suit companies with fewer than 50 users. MRP Plus SBE features the same applications as the Standard Edition but eliminates support and training add-ons in order to help reduce implementation costs for smaller clients.

PRODUCT GROUP

Horizon MRP Plus

MRP Plus is feature rich. It is an integrated, on-line, real-time, closed-loop, net-change manufacturing, service, planning, control and analysis ERP software package.

Horizon MRP Plus SBE

MRP Plus is a full featured and robust ERP Software solution for small to mid-sized and growing manufacturers. Its 23 modules are integrated and streamlined to provide you with a consistent manufacturing software solution.





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YEAR ESTABLISHED 1978

IBS

PRODUCT OVERVIEW

The company's ERP product - IBS Enterprise – is built on five core functional areas: supply chain, logistics, demand management, financials and business intelligence. The solution is offered on a pre-packaged, ready to install basis or as a bespoke system.

IBS ERP solutions are targeted at industries with inherently complex supply and distribution requirements such as Electronics, Automotive and Food and Beverage. Its software is multi-centre, enabling businesses to integrate several distribution facilities in one system.

Users of IBS Enterprise include U.S. food processing company Heinz, South Korean car manufacturer Kia, domestic appliance manufacturer Miele, Japanese multinational company Mitsubishi, Swedish car manufacturer Volvo and, professional and household appliance manufacturer Electrolux.

PRODUCT GROUP

IBS Enterprise

Our application software suite streamlines, automates and accelerates the critical supply chain processes that determine your success, from inventory planning and supplier management through warehouse optimization and more.





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YEAR ESTABLISHED 1983

IFS

PRODUCT OVERVIEW

With 2,000 corporate customers and 600,000 users IFS ERP applications are installed in several vertical industry sectors and sub sectors, including: Defense and Aerospace; Automotive; Technology; Industrial manufacturing; Processing; Facilities management; Utilities/ Telecommunications; and Construction/Facilities management.

IFS ERP solutions were specifically designed to address the needs of highly dynamic enterprises with primary or substantial emphases on at least one of the following processes: manufacturing, supply chain, project, or asset management and service.

IFS ERP software systems are characterized by exceptionally easy integration into existing platforms as well as highly efficient operations and system upgrades. The IFS component-based infrastructure allows user selection of specific features on initial installation with exceptionally easy subsequent upgrades. IFS ERP solutions are multi language (currently 22 available) and are sold in 50 countries. IFS have a large virtual operations network, which, they claim, allows a high degree of support for customers and employees and results in higher levels of customer satisfaction.

IFS ERP software developmental time line:

- * 1983 IFS established.
- * 1985 IFS launches its initial ERP software product.
- * 1990 IFS launches its first complete-suite ERP package.
- * 1993 IFS launches its first graphical user interface.
- * 1994 IFS introduces one of the first service oriented ERP architectures.
- * 1996 IFS main product becomes component-based.
- * 1997 IFS launches its first web-based user interface.
- * 2001 Internet portals, mobile, and Java-based solutions introduced.
- * 2002 All IFS components made available via internet.
- * 2006 IFS Applications Version 7 released.
- * 2007 IFS devises project and Intelligent Desktop-based solutions.
- * 2008 New GUI introduced for increased usability and enhanced productivity.
- * 2009 MultiPlus Solutions acquisition as IFS subsidiary.
- * 2010 360 Scheduling subsidiary acquisition.

A few notable IFS clients are Aeromatic-Fielder, Babcock, and Jet Turbine Services.

PRODUCT GROUP

IFS Applications

A single, user-friendly product with a single purpose in mind – to make your business more agile. IFS Applications helps manage – and streamline – 4 core processes: service and assets, projects, manufacturing and supply chain.





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ANNUAL REVENUE \$2.1bn

EMPLOYEES 8.000



Infor

PRODUCT OVERVIEW

A global ERP provider, Infor has more than 70,000 clients across a variety of industries from microchip manufacturers to car companies and from city government to retail. Several big-name companies have implemented Infor ERP software including American Express. Ford Motors and RadioShack.

Infor has developed or acquired several different ERP software platforms, most of which are targeted at larger manufacturers. It is known for its efficiencies in vertical integration and its distribution and supply chain management (SCM), lean and discrete manufacturing and process manufacturing solutions.

Infor's ERP offerings have been designed to improve usability through visibility across the entire global supply chain. System-wide transparency for all key stakeholders allows companies to improves process efficiencies, manage cost positions, better meet customer expectations and ultimately accelerate growth.

Each product in the suite has a similar look and feel so users can readily move between products with minimal training. Functionality, behavior and design are consistent so, for example, CRM, EAM and Expense Management modules can be introduced to users quickly and without significant start-up costs. Similarly, modules can be removed as the company or user requires.

Each Infor ERP solution provides comprehensive business operation integration so individual departments -- sales and customer relationships, production, supply chain, product data, inventory, accounting and financials, and human resources -- work with each other as efficiently and effectively as possible.

Infor's latest application suites – Infor CloudSuite – are the first group of industry-specific suites available on Amazon's Web Services' (AWS) cloud. Infor CloudSuite provides purpose-built, by industry, business applications running in a public cloud. This flexible delivery model aims to significantly reduce upfront IT expenditure.

PRODUCT GROUP

Infor Syteline ERP

Infor Syteline is an ERP system developed by global enterprise software providers Infor. Infor Syteline ERP is used by over 5,000 manufacturers around the world to monitor customer demand, track resources and schedule delivery dates.

Infor LN

Infor LN is an ERP solution for global complex manufacturers, supporting all of the production processes from engineer-to-order to repetitive

Infor M3

Infor M3 is an international, multi-site ERP solution designed for companies that make,move or maintain products. Tailored to each industry, Infor M3 has been implemented by companies in the following industries: Food, Fashion, Chemical, Consumer Packaged Goods, Distribution and Equipment.



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YEAR ESTABLISHED 1989

IQMS

PRODUCT OVERVIEW

California-based software company IQMS signature ERP suite, Enterprise IQ, is a real-time, single-database system geared towards efficiencies in monitoring, tracking, tracing and communicating manufacturing and business data throughout the supply chain.

Featuring support for eight languages and powered by Oracle, EnterpriselQ is designed to be scalable and secure: its Oracle Application Specific license is aimed at providing integration between modules without additional maintenance or fees. It also features employee accessibility protocols (.NET, .NET Mobile, Web Services and TelNet) and mobile accessibility (real-time ERP information via smartphones, PDAs, forklift mounted monitors). Android-based tablet support was introduced in 2011.

A privately held business, IQMS states that it derives 40 percent of its revenue from expansion of services provided to existing customers, and that its ERP solutions are developed in collaboration with its customer base through the Web 2.0-based IQMS Community Server online forum – making its products "by manufacturers, for manufacturers".

Users of EnterpriselQ currently include international plastics supplier Steere Enterprises, Anaheim-based precision plastic injection molder C. Brewer Co. and automotive, marine and commercial supercharger manufacturer Accessible Technologies, Inc.

PRODUCT GROUP

EnterpriseIQ

IQMS delivers innovative Manufacturing ERP Software Solutions that help manufacturing enterprises stay lean, agile and competitive. We provide manufacturing software that meets the unique and varied requirements of industry-specific manufacturers.



justfoodERP

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JustFood ERP

PRODUCT OVERVIEW

JustFoodERP software provides enterprise management solutions for food companies – food processors as well as distributors. This sector-specific focus has resulted in rich functionality written for food companies, built upon of the Microsoft Dynamics NAV platform.

JustFood ERP Software provides functionality for MRP, Inventory Management, Warehouse Management System (WMS), Financials, Sales, CRM, Production, POS System, Reporting, Labor Tracking, Food Safety (traceability, recalls, labeling), Quality Management, Product Development, Purchasing, Trade Spend Management, EDI, and much more.

JustFoodERP has built a long-term, stable and scalable product roadmap – backed by Microsoft's deep R&D investment in ERP – that provides a business software system that food companies can rely on for many years.

JustFoodERP software customers across North America include Bruce Foods, Palermo Pizza, Sahale Snacks, Vita-Pakt Citrus Products, Suncore Products (makers of WhoNu? cookies), Ainsworth Pet Nutrition, The Original Cakerie, Del Monte, DeMet's Candy Company, Kent Quality Foods (meat processor), Giovanni Food Company (pasta sauces), Ace Bakery, Klosterman Baking Company, TW Garner Foods, Aulcorp (importer/distributor) Benjamin Foods (broadline distributor), Fresherized Foods, and many more across diverse food and beverage sectors.

PRODUCT GROUP

JustFood ERP

Built on the powerful Microsoft Dynamics platform – the world's fastest growing ERP – with food industry-rich functionality built on top, including inventory management, WMS, production, MRP, purchasing, sales, financials, product development, quality management, EDI, trade spend management, reporting, and more.





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MAGI

PRODUCT OVERVIEW

MAGI provides its ERP solutions to small to mid-sized manufacturers operating in industries from consumer products, aerospace, hazardous chemicals and furniture to computer imaging, plastic molding, electronics, automotive components and fishing tackle. Emphasizing the scalability of its products, MAGI's existing customers range from small start-up companies to divisions of Fortune 100 multi-national organizations.

MAGI's main ERP solution is WinMAGI, a real-time modular software suite that MAGI aims to continually maintain through customer feedback. All four WinMAGI core modules are included in the entry price point: Manufacturing (inventory control, MRP, MPS, purchasing, bill of materials & routing, shop floor control, finite/infinite scheduling), Warehousing (warehouse management, receiving, shipping, RF barcode), Customer Service (return material authorization [RMA], sales order processing, product configurator) and Accounting (product costing, accounts receivable, accounts payable, general ledger).

WinMAGI can be configured to run in thin, lean or fat client environments, and server requirements can range from single processors to multiple processor (up to 64) top of line servers (PC or mini computer) running any Windows 7/2008/2003/2000 server.

The company also states that WinMAGI can be customized (screen views, report layouts, terminology) without programming expertise, and that its non-sequential update wizard does not override existing customizations.

MAGI offers two licensing options in the form of MAGI On-Site (a perpetual, upfront software license for indefinite use) and MAGI Term (a monthly or yearly license model for a solution maintained on-server instead of the web), and claims to be able to tailor and deploy its ERP solutions in less than five days.

MAGI's ERP customers include Yamaha Music Products and Michigan-based tubular product fabricator Alphi Manufacturing.

PRODUCT GROUP

WinMAGI

Subjected to continuous critiquing and improvement, WinMAGI is an ever evolving system driven by customer demand. Designed for the user, every module/process/report can be easily adapted to conform to your workflow.





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Manufacturing Information Systems

PRODUCT OVERVIEW

MISys Inc.'s ERP product, MISys Manufacturing, is a modular suite that can run on a stand-alone basis or integrated with small business accounting systems including Quickbooks, Sage Peachtree, Sage Accpac and Sage Simply Accounting.

In its most basic form, MISys Manufacturing provides core capabilities – including inventory tracking and work in process (WIP); standard, average, LIFO or FIFO costing methods; cost adjustment with roll-up through all BOM levels; Crystal Reports generation; and instant transaction history, where-used (BOM implosion) and outstanding order status – while additional modules offer functionality in advanced purchasing, advanced production, material requirements planning, shop floor control, serial/lot tracking, bin tracking, labor tracking and bar coding.

MISys Manufacturing is built on Microsoft SQL Express – with support for Microsoft SQL Server 2000 and above for larger manufacturers – and can be deployed on a desktop PC, company network or over the internet.

In 2011, MISys, Inc. launched version 5.0 of MISys Manufacturing based on the feedback of existing customers and software development partnerships with Sage and Intuit. More than 25 new features and 70 fixes were introduced, including mobile alerts, Worth Data 7000 Series RF bar coding support, navigation panel customization and step-by-step getting started guides. Action Maps, which provide access to common tasks for Physical Inventory, Purchasing, Production, and Planning in the form of a live visual flow chart, were also unveiled.

MISys, Inc. has more than 7,000 customers in 48 countries, including lighting system designer and manufacturer Harris Lighting, surgical suture and blade producer DemeTech and Montana-based neuroscience company Neuralynx.

PRODUCT GROUP

MISys Manufacturing

MISys Manufacturing was designed to be a sensible alternative to cumbersome and expensive manufacturing management systems.





Microsoft

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ANNUAL REVENUE \$27bn

YEAR ESTABLISHED 1975

Microsoft

PRODUCT OVERVIEW

Microsoft Dynamics ERP offers one set of solutions for growing, small- to medium-sized businesses and another for established enterprise organizations. They tend to target small but fast-growing businesses.

Though each production version contains unique features and capabilities, all are known for their ability to scale out easily and respond quickly to changing market conditions.

Companies generally obtain Microsoft Dynamics ERP software from a Microsoft certified partner e.g. consulting and IT firms. Its Dynamics line has a similar look, feel and user experience as Microsoft Windows and Office.

Its enterprise product, Microsoft Dynamics AX, provides ERP solutions such as finance, human resources and operations management for those in the manufacturing, distribution, retail, services and public sector industries. These industry-specific products are offered primarily on an off-the-shelf basis in an attempt to achieve fast deployment and low risk return on investment. They are also customizable so companies can create specifications and features that meet their specific needs. Microsoft Dynamics AX is suitable for multi-national ERP implementations and features multiple currencies and languages.

Microsoft Dynamics AX is designed to allow employees who work at various physical locations to easily collaborate, manage their projects and milestones, and access data in a timely manner. The product is known for bolstering the productivity and the efficiency of employees who use it. Earlier this year, Microsoft also has an SaaS version of its AX product, which is aimed at small businesses due to its lower price point.

The Microsoft Dynamics small business offering comes in three versions: Microsoft Dynamics GP, NAV and SL. Each software product was acquired and then adapted and adjusted by Microsoft and each retains a portion of the original product name. (For instance, GP comes from Great Plains.) Microsoft Dynamics GP is a ready-to-use product that focuses on improving the productivity of a company's financials, accounting and operations. Microsoft Dynamics NAV is a broad based EPR solution. Its SL version primarily focuses on project management tools for professional services, construction management, and government contractor industries.

Hundreds of companies use Microsoft Dynamics ERP including Syndiant, a high tech and electronics manufacturer; Bradshaw, an industrial goods and distribution company; and Patagonia, a large apparel manufacturing company.

PRODUCT GROUP

Microsoft Dynamics

Drive business performance, measure financial effectiveness and make better business decisions that deliver immediate top-line and bottom-line results.





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ANNUAL REVENUE \$193m

YEAR ESTABLISHED 1998

NetSuite

PRODUCT OVERVIEW

NetSuite ERP provides cloud-based financial management and ERP which can be integrated with broader sales and service processes including CRM and web investments. The ERP System has been implemented by over 10,000 organizations from a broad range of industries.

Netsuite ERP functionality includes asset management, financial management, revenue recognition management, shipping & fulfillment, order & billing management, financial planning, human capital management, recurring revenue management, and financial analytics and reporting.

Financial reporting functionality within NetSuite ERP includes role-based access to KPI's and financial reports.

Mobile access to ERP functionality including talent management, time tracking, and finances is also available on a role-by-role basis through self-service mobile portals.

Netsuite ERP security is provided by SAS 70 Type II compliant, PCI DSS, and US-EU Safe Harbor data centers. These security provides an average uptime of 99.96% for the ERP system.

In the Gartner 2011 ERP Report, NetSuite ERP was named the World's Most Deployed Cloud ERP Solution.

Users of NetSuite ERP include American media company Gawker Media, deal-of-the-day website Groupon, fast-food restaurant chain Jollibee, Virgin Money, U.S CRM software company RightNow, and manufacturer of fitness equipment Precor.

PRODUCT GROUP

NetSuite ERP

NetSuite is the industry's first and only Software-as-a-Service (SaaS) business software that supports your entire company - from ERP to CRM and Web capabilities - in a single, integrated and powerful business management software solution.





Oracle 500 Oracle Parkway Redwood Shores CA 94065 United States

WEBSITE

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ANNUAL REVENUE \$12bn

YEAR ESTABLISHED 1977

Oracle

PRODUCT OVERVIEW

Oracle's JD Edwards EnterpriseOne is an integrated ERP applications suite comprising over 80 application modules - this broad range of functionality means the ERP system is targetted at a wide range of businesses and industries.

Functionality present in JD Edwards EnterpriseOne ERP includes financial management, project management, asset lifecycle management, order management, manufacturing management, mobile self-service portals, as well as analytics and reporting.

Oracle has developed mobile accessibility to the ERP system meaning it is the first ERP solution to run all applications on Apple's iPad. Functionality available on all mobile devices includes mobile expense management, purchase order approvals, requisition self-service approvals, and sales enquiries.

Reporting functionality within JD Edwards EnterpriseOne is provided by Oracle One View reporting which includes real-time access to business metrics and reports and a pre-built library of report templates.

Users of JD Edwards EnterpriseOne ERP include wine company Marchesi Antinori, plastics manufacturer Starplast, and Emirates Flight Catering.

PRODUCT GROUP

JD Edwards EnterpriseOne

An integrated applications suite of comprehensive enterprise resource planning software that combines business value, standards-based technology, and deep industry experience into a business solution with a low total cost of ownership.





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YEAR ESTABLISHED 1995

Plex

PRODUCT OVERVIEW

Although many ERP providers have since dipped a toe in the cloud computing ERP space, Plex Systems is one of a handful of vendors to use the cloud as delivery platform from the outset. Plex ERP recognized early the possible advantages - cost savings, greater agility and ease of deployment - and is now considered by some to be the leader in fast-growing cloud ERP sector. The company has been recognized for its entrepreneurialism by Ernst & Young and as a "Hot 100: Best Privately Held Software Companies" by JMP Securities.

Plex ERP software is aimed at small to medium-sized manufacturing companies in a variety of precision industries such as aerospace and defense, automotive, food and beverage, high-tech and more.

Plex ERP is designed with user flexibility in mind and services and support can be adjusted to match production. For example, users can add server capacity to cope with peak usage periods or reduce capacity during slow business periods. It also incorporates application flexibility with real-time functions allowing managers to increase or decrease production in line with demand.

The solution is sold on a subscription basis and Plex claim usage costs are typically lower than installed software, in particular because clients have to make little or no investment in infrastructure and can avoid lengthy deployment schedules. Plex ERP can be fully functional in a matter of weeks.

The software has a modern and contemporary interface more akin with consumer software products than traditional enterprise products.

PRODUCT GROUP

Plex Online ERP

Plex Online manufacturing ERP software provides unparalleled coverage and access to operational intelligence. Managers make decisions based on real-time data, which enables continuous improvement and lean management.





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ANNUAL REVENUE \$225m

YEAR ESTABLISHED 1979



PRODUCT OVERVIEW

QAD's flagship product, Enterprise Applications, is designed to support the needs of manufacturers by aiming to improve functionality and visibility in a variety of supply chain processes. Its range of functional suites includes: enterprise financials, standard financials, customer management, manufacturing, supply chain, service and support, enterprise asset management, analytics, interoperability between systems (ESB-enabled QXtend) and system performance.

Known as MFG/PRO until 2007, QAD Enterprise Applications can be integrated into Microsoft Office and supports more than 25 languages. Its modules are based around the QAD Manufacturing core foundation – a product focussed on improving efficiency in customer responsiveness, regulatory compliance and production planning – and its architecture is compatible with OpenEdge and Oracle databases as well as operating systems including all common versions of Unix. Linux and Windows.

QAD were among the first ERP providers to focus on hybrid deployment: when QAD Enterprise Applications was launched in 2007, it was one of the first ERP suites able to be deployed either On Premise, On Appliance or On Demand. The company sells licenses to its software under a perpetual licensing model: customers can purchase maintenance contracts and additional services separately.

QAD aims to simplify implementation of its solutions, measure the efficiency of new processes and back up its products with "world-class services and support". It has a customer base of more than 5,500 manufacturers in 90 countries and derives 60 percent of its annual revenue from outside the United States.

QAD ERP users include Elastomeric Seal and custom mold producer Freudenberg-NOK, New Zealand-based life sciences company Comvita and Scottish meat processing company Grampian Country Foods Group Ltd.

PRODUCT GROUP

QAD Enterprise Applications

Built from the MFG/PRO foundation, QAD Enterprise Applications is designed to streamline the management of global manufacturing companies' operations, supply chain, financials, customers, technology, and business performance.





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ANNUAL REVENUE \$47m

YEAR ESTABLISHED 1999

Ramco

PRODUCT OVERVIEW

The Ramco ERP suite, built on the Ramco VirtualWorks platform, provides a broad spectrum of enterprise functions including manufacturing, financial management, supply chain management, human capital management, CRM and much more. The software is available through multiple delivery methods including on-premise and cloud-based installations.

Mobile access for Ramco ERP is available on a number of devices including laptops, smartphones and the Apple iPad. This mobile access is provided through web applications as well as native applications.

Ramco analytics allow businesses to track KPI's within the ERP system - these business metrics help businesses to act upon data from areas such as sales, finance, HCM, inventory and production.

Ramco ERP can be integrated with multiple external programs through the company's iRIS (Ramco Integration Services).

Users of Ramco ERP include Vesta Equipment, Adani Logistics, and Karma Healthcare.

PRODUCT GROUP

Ramco ERP

Built on Ramco VirtualWorks®, the most advanced and revolutionary enterprise application assembly and delivery platform, Ramco ERP Suite is available both via on-premise as well Software-as-a-Service (SaaS) models.





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ANNUAL REVENUE \$2bn

YEAR ESTABLISHED 1981

Sage

PRODUCT OVERVIEW

Sage's Enterprise Resource Planning (ERP) Software provides functionality and technology targetted towards helping businesses develop. Sage has 25 years experience helping manufacturers and distributors implement ERP software systems. The Sage enterprise resource planning product portfolio supports a variety of businesses, from start-ups to complex multi-site, multi-divisional organizations, across many industries, including manufacturing, wholesale distribution and services. In addition to the company's ERP software packages, Sage offers support plans including telephone and online support. Sage also provides training oppurtunities through the company's Sage University classes and the Sage Summit conference.

Users who have implemented Sage ERP software include the Canadian chocolate and confectionery producer Ganong Bros. Ltd, Ontario-based Vineland Estates Winery and radiation detection system provider RadComm Systems.

PRODUCT GROUP

Sage X3 ERP

Sage ERP X3 offers the flexibility and functionality you need to manage a competitive business across global markets, with a compact and affordable software system for midsized companies.

Sage 100 ERP

Available through on premises or online deployment options, Sage 100 ERP solutions (formerly Sage ERP MAS 90 and 200) offer a broad range of feature-rich modules to address individual needs.

Sage 300 ERP

Sage 300 ERP solutions (formerly Sage ERP Accpac) deliver a wide range of software functions— whilst providing you the freedom to choose between on-premises and online deployment options.

Sage 500 ERP

Sage 500 ERP solutions (formerly Sage ERP MAS 500) provides customizable enterprise resource planning software designed to run every business function at peak efficiency and deliver the insights needed to realize the goals of a progressive business.





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ANNUAL REVENUE \$14bn

YEAR ESTABLISHED 1972

SAP

PRODUCT OVERVIEW

SAP provide ERP solutions to the global business market through a number of different products including SAP ERP, Business All-in-One, Business ByDesign, BusinessObjects, Business One, and Crystal Reports.

Functionality built-into SAP ERP covers financials (accounts payable, receivable, risk management etc.), HCM (HR, payroll, talent management) and operations (procurement, logistics, sales etc.).

SAP ERP software incorporates SAP HANA in-memory technology which allows businesses to run queries from multiple data sources in real time.

Users of SAP ERP include food products manufacturer ACH foods, industrial machinery company Fusheng, and chemicals firm Swancor.

PRODUCT GROUP

SAP ERP

SAP ERP is made to help companies improve company processes and operations by creating an ERP solution that address the specific challenges certain industries face.

SAP Business All-in-One

ERP suite designed for medium-sized businesses - contains many features provided in SAP's Business Suite but with a smaller implementation time frame and a lower total cost of ownership.

SAP Business ByDesign

SaaS ERP system with fully managed hosting, maintenance and upgrades of the system provided by SAP.

SAP BusinessObjects

System designed to provide businesses with a full set of tools to manage and optimize business intelligence.

SAP Business One

Integrated ERP software suite which primarily serves small to mid-sized businesses with up to 100 employees and less than \$75M annual revenue.





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Seradex

PRODUCT OVERVIEW

Seradex ERP provides solutions for a variety of industries including aerospace and defense, automotive parts, capital equipment, consumer packaged goods, fabricated products, printing and graphics arts, medical and laboratory equipment, office furniture, mold/tool and die builders, wholesale distribution, and window and door manufacturers.

Seradex is especially suited to manufacturers that utilize product configurators, a tool to simplify the process of creating and tracking made-to-order products. These product configurators can be used by all employees, from sales representatives to engineers and by customers. Seradex ERP aims to build a single system everyone in the business process can use for order placement. This way, they claim, errors are reduced, efficiencies are maximized and profits are increased.

Seradex ERP supports the entire business process with a variety of modules including estimating, sales orders, field service, production, inventory control, procurement, distribution, human resources, finance and accounting. Such modules are built to scale and can be implemented as a complete package or piece by piece, depending on the client's business needs. For instance, Seradex's Xpress product is one of the leading accounting support programs for make-to-order and project based companies. Using this modular approach, Seradex is able to build solutions to meet the needs of a wide variety of small to medium sized businesses with a wide variety of budgets.

Seradex ERP has more than 500 users, including Irwin Seating Company, a leading manufacturer of public seating for movie theatres, arenas, performing arts centers and convention centers.

PRODUCT GROUP

Seradex ERP

Seradex software was designed from the ground up to use industry standard development tools and integrate to industry standard applications. We believe that this approach provides a solution with the lowest total cost of ownership.





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SYSPRO

PRODUCT OVERVIEW

SYSPRO's out-of-the-box, flexible, reliable, customizable and scalable ERP solutions have earned the trust of thousands of midsize manufacturing and distribution operations across a range of industries including automotive, chemicals, electronics, food and beverage, machinery and equipment, mining, and pharmaceuticals.

SYSPRO's fully-integrated business software and services provide control across the supply chain business processes, from internal planning, operational and management, through to external integration. The software offers a combination of powerful features, simplicity of use, information visibility, analytic and reporting capabilities, business process modeling and workflow management.

The ERP software's modular approach allows companies to define how best to use SYSPRO technology to meet their exact requirements, and license only those components they need. Whether deployed on-premise or in the cloud, SYSPRO software is priced according to the modules required and number of users, making it more widely accessible and adaptable to business needs. Product upgrades are included in the annual license fee (ALF).

PRODUCT GROUP

SYSPRO ERP solutions for manufacturing

SYSPRO operates successfully in diverse manufacturing environments - discrete, mixed mode and process - and with a choice of over 50 interactive application solutions, on-premise or in the cloud, the software enables the tailoring of solutions specific to the needs of your company and integration with its core business processes.

SYSPRO ERP solutions for distribution

SYSPRO's highly developed distribution solutions enable maximum control and flexibility over operations and inventory, and are ideally suited to single and multi-site, domestic and international operations.

SYSPRO ERP solutions for financial management

SYSPRO's powerful financial solutions provide comprehensive financial and cost accounting functionality and controls. Financial data is always current thanks to real-time integration between SYSPRO financial, distribution and manufacturing solutions.

SYSPRO Espresso mobile solution

SYSPRO Espresso is a mobile platform giving you easy, anywhere access to all your business data remotely as easily as if you were in your office

SYSPRO ERP solutions for distribution

SYSPRO's highly developed distribution solutions enable maximum control and flexibility over operations and inventory, and are ideally suited to single and multi-site, domestic and international operations. As SYSPRO is a real time system, all information regarding purchase and sales orders, credit limits and inventory status, is always up to date.





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Tech-X

PRODUCT OVERVIEW

Tech-X offers a cloud ERP software solution called Cetec ERP - an ERP solution available to manufacturers and distributors aiming for process efficiency and business growth in regulated markets.

The core Cetec platform is a stable and successful ERP system which has run for more than 30 years, providing ERP solutions to multi-billion dollar, multi-national corporations and small family businesses. Recently, Tech-X, Inc. invested in this core ERP platform, transforming it into a modern, cloud-based ERP platform - an affordable solution for small and mid-sized distributors and manufacturers.

Cetec ERP is especially equipped to deliver ERP solutions for high-mix, low-volume manufacturers with strict customer and certification requirements. Tech-X aims to deliver the highest value ERP software solution for companies in medical, military, aerospace, defense, wire harness, cable assembly, medical device, machine vision, fiber optics, and electronic components industries.

PRODUCT GROUP

Cetec ERP

Cetec ERP is developed by Tech-X, Inc. as a flexible, full-suite cloud ERP solution for manufacturers and distributors. The ability to achieve ROI with Cetec ERP is available to you now at a remarkably low price-point for investment.





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Unit4

PRODUCT OVERVIEW

Agresso Business World is a fully integrated role-focussed ERP system offered by global software providers Unit-4. The ERP system is marketed as "ideal for service or people-based organizations.

Agresso ERP functionality includes accounting/financials, budgeting & forecasting, procurement, HR & payroll, project management, field asset management, and reporting & analytics.

Agresso ERP is available under multiple deployment options including on-premise, and cloud-based deployment -both deployment options provide businesses with the same fully-integrated ERP software. Cloud-based deployment is available through the Vita Cloud Angel which aims to provide businesses with a low initial cost and rapid deployment. Pre-built industry specific deployment templates are available for professional services, non-profit, healthcare and education businesses.

The ERP software can be customized using the Agresso Customization Tools (ACT) provided by Unit-4. This customization takes place outside the core Agresso code making future upgrades and modifications to Agresso ERP simpler.

Users of Agresso ERP include global professional services firm Alvarez & Marsal, and industrial structural steel fabricator Waiward Steel.

PRODUCT GROUP

Agresso Business World

Agresso Business World is a fully integrated role-focused ERP system, ideal for service or people based organisations that need accounting and other back office software integrated with a broader range of core functions in a single unified system.



UNIVERSAL BUSINESS SYSTEMS

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YEAR ESTABLISHED 1969

Universal Business Systems

PRODUCT OVERVIEW

UBS aims to produce ERP solutions that employ accounting software best practice methodology in combination with expertise in a number of specific industries. It currently supplies its systems to a range of industries including: industrial sanitary supply and packaging; re-distributor, master distributor and wholesaler; food service; process manufacturer; fine paper; and building materials.

Targeting improved customer efficiency and customer service – as well as reduced operating costs and increased profitability – UBS's flagship ERP product is SynergyERP; a .NET framework-based system designed to capitalize on the flexibility of browser-based solutions.

SynergyERP is essentially the tenth release of former UBS product Paper Master: after the ninth edition, the company retooled and rebranded Paper Master, its main ERP solution, to provide a more modern, visualization-based interface.

Its modules, broadly divided into Product Master and Company Master, include: inventory management & purchasing, sales & pricing, warehouse management and financials.

Built on the existing UBS platform, SynergyERP is platform independent. Launched in a browser over intranet, it is intended to bring about single-source deployment benefits in terms of security and versatility.

UBS's clients include paper product distributor The H.T. Berry Company, New Jersey-based felt and fabric provider Central Shippee, Inc. and independent paper, materials and packaging equipment distributor Keystone Paper and Packaging Corporation.

PRODUCT GROUP

SynergyERP

A complete Enterprise Resource Planning system harnessing the power and flexibility of your browser and .NET framework.





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YEAR ESTABLISHED 1978

Vormittag Associates

PRODUCT OVERVIEW

S2K Enterprise is a modular ERP product offered by Vormittag Associates, Inc. (VAI). ERP Modules available include S2K Analytics, S2K CRM, S2K Enterprise Portal. There are also a number of industry specific modules available including S2K Manufacturing Management, S2K Distribution Management, S2K Food Software and many more.

Industries catered for by S2K Enterprise ERP include medical, automotive, plumbing & heating, building supply, electrical supply, pharmaceutical, food, apparel, electronics industries.

Functionality available in S2K Enterprise includes inventory management, purchasing, quality control, CRM, scheduling, warehouse management, financial management, BI, and sales analysis.

S2K Enterprise is available under a number of deployment options including on-premise, PaaS and SaaS deployments. In on-premise deployments, VAI ERP software is hosted at your own location on your own servers. PaaS and SaaS both deploy S2K Enterprise ERP in the cloud (hosted by VAI's servers) but differ in that SaaS deployment is financed through a monthly subscription model

Users of S2K Enterprise include distributor of consumer fireworks Phantom Fireworks, restaurant equipment suppliers GLE, canadian seafood distributor Seacore Seafood, and supplier of engraving materials Johnson Plastics.

PRODUCT GROUP

S2K Enterprise

Regardless of industry, organizations that recognize and use information technology to help their businesses react to competition and quickly respond to change will be tomorrow's industry leaders.





ERPfocus.com provides high quality knowledge, opinion and evaluation tools to ERP software professionals through the USA and Canada.



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