

# GLOVIA OM EXTENDED PROFILE



### **OVERVIEW**

Glovia OM is an ERP solution by Glovia Fujitsu aimed at manufacturing and distribution companies and designed to integrate with the Salesforce Platform.

The software design is centered on sales and is suitable for manufacturers and distributors that wish to improve their visibility and control over their sales, production, and distribution processes. It aims to improve sales executions and shorten the sales cycle while improving warehouse operations such as inventory management and fulfillment. It is ideal for teams currently using Salesforce software. Multiple languages and currencies are supported, making Glovia OM suitable for multinational organizations.

The key feature of Glovia OM is its integration with Salesforce packages. The look and feel of the Glovia technology are the same as the Salesforce application and the solution runs as a native application on force.com. It extends the Salesforce capabilities by providing visibility throughout the entire supply chain with an intuitive workflow and Salesforce-esque screens. Drop shipment, quotation management, and purchasing tools are all included.

Glovia OM comes as a Salesforce.com hosted, cloud-based solution available on desktop and mobile via any standard internet browser. Pricing is based on a per-license subscription basis.

## **FEATURE OVERVIEW**



# **SOFTWARE SPECIFICATION**

OVERVIEW	
PRODUCT NAME	Glovia OM
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	×
MANUFACTURING	✓
RETAIL	×
SERVICES	×
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✓
CONSTRUCTION	✓
COSMETICS	×
ELECTRONICS	×
	×

_ENERGY/POWER/UTILITIES	
ENGINEERING	<b>✓</b>
FASHION	×
FINANCIAL SERVICES	×
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	×
MEDIA	×
MEDICAL & HEALTHCARE	×
METALWORKING	✓
OILFIELD	×
PACKAGING	✓
PAINT & ADHESIVES	✓
PHARMACEUTICAL	✓
PLASTICS & RUBBER	✓
PRINT & DESIGN	×
RENTAL	×
TELECOMMUNICATIONS	×
WOODWORKING	✓
CANNABIS	×
EDUCATION	×
	×

NONPROFIT	
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	×
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	×
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓

DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	×
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	<b>✓</b>
MULTI CURRENCY	<b>✓</b>
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	<b>✓</b>
INSTALLED ON PREMISE	×
FURTHER INFORMATION	
PRICING	Not Available
PRICING	Pricing not available



### **SOFTWARE SCREENSHOTS**









